

ANNUAL REPORT AND ACCOUNTS 2018



PROGRESSIVE
BUILDING SOCIETY

Help to find **YOUR**
happy
place



Vision

To be the savings and mortgage provider of choice in Northern Ireland

Mission

To provide a safe home for local savings and help local people buy their own home by delivering a warm and welcoming service and quality products that:

- **our borrowers and savers would recommend to friends and family**
- **our staff is proud to deliver**
- **make a positive impact on all those around us**

Our Core Values

- **Fairness** - we gain the trust and loyalty of our Members and staff by always acting with honesty and fairness.
- **Achievement** - we promote job satisfaction by recognising and rewarding collective and individual achievement.
- **Mutual Respect** - we build and strengthen relationships with our work colleagues and Members through respect and courtesy.
- **Integrity** - we employ and nurture staff with a passion for providing the highest quality service to our Members.
- **Aspiration** – we support our Members and colleagues to achieve their lifetime aspirations.
- **Your Society** – we work closely with schools and charities throughout the towns and cities in Northern Ireland to help and support those most in need.





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CHAIR'S STATEMENT

It is my pleasure to report that 2018 was another successful year for Progressive Building Society. You will see from the Chief Executive's Review and the results reported later in this Annual Report and Accounts that the Society continued to deliver a strong financial performance, with a healthy level of growth and with profits that were not excessive but consistent with the maintenance of a robust balance sheet. Costs also remain under control, with the Society continuing to be one of the most efficient in the building society sector.

Your Society's mutual ownership structure means that it is you, its Members, who collectively are its owners. Mutuality means that the Directors make their decisions with your longer-term interests in mind, as opposed to the shorter-term approach taken by the plc banks, who must satisfy the interests of shareholders, which are often in conflict with the interests of customers.

We place our Members at the heart of everything we do; our business model being built on providing a safe home for savings and helping people to buy their own homes. We aim to offer attractive rates of interest to both borrowers and savers, while at the same time ensuring that the Society's balance sheet remains strong, which is to the long-term benefit of all of our Members. By listening to our Members we seek to reflect the same values that the Society was founded on over 100 years ago.

We believe that the building society sector as a whole has an important part to play in creating a healthy competitive landscape, in providing consumers with choice, in creating resilience in the financial services sector, and in supporting local communities, like the ones in which Progressive operates.

We therefore firmly believe that the Society's ownership structure and business model is the right one.

ECONOMIC ENVIRONMENT

Progressive's results in 2018 need to be considered against the economic and political background against which it operates, in particular the local political vacuum and the uncertainty over the UK's future relationship with Europe.

It is perhaps inevitable that these challenges have had a negative impact on consumer confidence. While the local economy has remained resilient, clarity on the outcome of the Brexit negotiations will be welcomed by consumers and business leaders alike.

The local market for residential properties remains healthy. This was highlighted recently in the Q4 2018 Ulster University Quarterly House Price Index which showed modest growth in house prices of just over 3% in the year, despite concerns expressed by estate agents around future unknowns, notably any negative implications stemming from Brexit. The local housing market has continued to experience a good level of demand and it has been particularly pleasing to see first time buyers re-entering the housing market, often supported by their parents to get onto the housing ladder. It is however evident that lack of supply is a factor in helping to maintain house prices.

August saw the Bank of England's Monetary Policy Committee increase the official bank base rate by 0.25%, to 0.75%, in response to record low unemployment, rising inflation and stronger economic growth. The Governor of the Bank of England stated at the time that there would be further "gradual" and "limited" rate rises to come. You can be assured that we will continue to make interest rate decisions in a way that maintains a fair balance between the rates of interest paid by our borrowing Members and the rates of interest paid to our saving Members.

It is pleasing to report to you that the Society remains well placed to navigate the above uncertainties with its strong balance sheet, an experienced management team and Board, committed staff and you, our loyal Members.

REGULATION

The Board recognises that effective regulation is necessary in order to deliver economic stability and to protect consumers.

We welcome the work of the Prudential Regulation Authority (PRA) and Financial Conduct Authority (FCA) on “operational resilience” which aims to increase the standards of resilience of financial services firms in dealing with system and process disruptions, such as from cyber crime. We have responded positively by putting in place robust arrangements to ensure that Progressive continues to adopt best practice. We will respond positively to any further regulatory guidance in this area.

The FCA has been very active throughout the year. The ongoing mortgage market study provided an insight into the FCA’s potential use of fair pricing as a metric by which to measure whether firms are treating their borrowers fairly, and guidance regarding dealing with customers in vulnerable circumstances continues to evolve. General Data Protection Regulations (GDPR) came into force in the middle of the year. The Society worked hard to ensure compliance with these requirements. All areas of conduct regulation which impact the Society have been overseen by the Board’s Conduct Risk Committee.

The main new prudential regulation for building societies in 2018 focused on the quality of firms’ plans to recover from business disruption, and contingency preparations for Brexit. In line with other Northern Ireland-based businesses the Society’s Board is very aware of the potential impact of Brexit and has continually reviewed the possible ramifications during the year. At the end of September, the Bank of England published a report signalling its intentions to consult on climate change and its supervisory expectations. The financial risk

from climate change for banks and building societies is likely to increase in the coming years. The Society reviews and monitors prudential regulation as it impacts the Society through the work of the Board’s Prudential Risk Committee.

CULTURE

You, our Members, are the Society’s owners, so the way we think of you is different to the way in which the plc banks think of their customers. The customers and owners (shareholders) of the plc banks are usually different groups of people with different and conflicting needs to satisfy. In contrast, you are both the owners and the customers of Progressive Building Society, so the Directors act with your best interests in mind in everything we do.

It is therefore important that we treat all of the Society’s Members fairly and deliver good outcomes to them. So we monitor whether we are successful in doing so on an ongoing basis using several measures, such as the nature and number of complaints and compliments, and through customer experience surveys. The appointment of new staff takes into consideration whether they will be a good fit with the Society’s culture and values.

We concentrate on two main products – mortgages and savings. These are markets we know well and we believe that by concentrating on doing what we know best is what enables us to deliver value-for-money products and the exceptional customer service that our Members have come to expect.

BOARD COMPOSITION

I would like to extend a very warm welcome to Karen Furlong who joined the Board as a non-executive Director on 1st January 2019. She is a company director specialising in business transformation and innovation in the insurance and mutual financial services sectors. Karen will be offering herself for election by you, our Members, at the Annual General Meeting in April.

THE FUTURE

The Board is anticipating that the economic environment in 2019 will continue to be challenging, particularly in the run up to and in the period immediately following Brexit. Although the Bank of England's assessment is that interest rates will remain low, it is perhaps reasonable to assume that there could be at least one increase during the year.

While the Board is pleased that the Society has produced another good set of results for 2018, we are not complacent. We recognise the need to continue to innovate and to develop the Society's products and services so that they continue to satisfy the current needs of our Members and remain relevant as these needs change in the future.

We will continue to invest in our branch network. We also have plans to introduce digital technology to expand the ways in which Progressive interacts with you and to improve the convenience with which you can access the Society's products.

Our priorities are however unchanged. We will continue to provide value-for-money products, a secure home for our Members' savings, and to run the business prudently in the best interests of all of our Members.

On behalf of the Board, I would like to thank the Society's staff for their hard work in delivering to you the products and quality of service you deserve. Likewise, I would like to thank you for choosing to be a Member of Progressive Building Society.



Michael Parrott
Chair
26th February 2019

CHIEF EXECUTIVE'S REVIEW

I'm delighted to report that your Society has again delivered on our mission of providing a secure home for our Members' savings and helping people locally to buy their own homes by delivering a warm and welcoming service and quality, competitive products. We continue to grow sustainably and invest for the long-term benefit of the Society and you, its owners.

Performance highlights included:

- Lending
 - £219m of new advances in the year, increasing net mortgage assets to £1.512bn, representing growth of 3.4%.
- Savings
 - We maintained competitive savings rates for our Members throughout the year. The average savings rate for the year was 1.09% when Bank of England base rate was 0.50% to August and 0.75% thereafter.
- Capital
 - Profit after tax of £7.4m increased the Common Equity Tier 1 (CET1) ratio to 19.63% and the leverage ratio to 6.27%.
- Management expenses
 - The Society's management expenses ratio of 0.82% remained one of the lowest in the building society sector.
- Margin
 - Margin reduced to 1.37%. This is a key driver of profitability, and was in accordance with planned performance.
- Low risk business model
 - The Society operates a business model consistent with its mutual values, attracting savings to fund local home ownership.
- Excellent customer experience
 - The experience of our Members when they deal with us is central to all we do. The Society monitors customer loyalty and experience through an independent survey, which includes most of the major retail banks and building societies, and once again we achieved the highest rating in the UK.

- Highly engaged staff
 - Our people understand the importance of customer service delivery. This is achieved through successful recruitment and ongoing training.
- Supporting local communities
 - In 2018 £111,000 was donated to local charities, with staff raising £12,000 and Society donations totalling £99,000. Volunteering, fundraising and awareness activities were undertaken by many of our staff.

As you can see above, the financials remain strong, but it's about so much more than that, and I'm particularly pleased to see the quality of engagement with Members, local communities and staff throughout the year.

Total assets have risen to over £1.8bn. This has been driven by strong mortgage lending and retention strategies for borrowers when their deals mature and achieved through engagement of staff with borrowers and mortgage introducers.

Profit after tax amounted to £7.4m reflecting margin tightening in line with expectations, robust cost control and a reduced arrears position. Our capital and liquidity both remain prudently well ahead of regulatory requirements, providing a strong platform for sustainable growth of the business and investment in our people and infrastructure. The growth of the mortgage book brought it to over £1.5bn for the first time during the year.

On the back of the Bank of England base rate increase to 0.75% in August (the highest level since 2009) it was encouraging to be able to offer competitive savings products throughout the range. We launched Northern Ireland Savings Week in September to support a savings culture locally and encourage healthy savings habits.

OUTLOOK

Progressive Building Society has again delivered strong results helping many local people save and buy the homes they want. We continue to focus on the needs and wants of our Members.

We are likely to experience a tightening of profits during 2019 due to market pressures and additional investments in technology to further improve our customer experience.

Our Members strongly support the face-to-face quality service that is provided through our branch network, whether they are transacting on their savings account or applying for a new mortgage product. With this in mind we are committed to investing in our people and our branch network.

The current pace of technological change is unprecedented. Customer needs and expectations are changing and we are investing in our digital strategy to meet these expectations. We launched our online mortgage application portal for brokers, in May 2018, which has proved very successful and the learnings from this initiative will help the development of our online offerings for borrowing and saving Members.

The political vacuum locally and the ongoing Brexit issues continue to be a drain on consumer optimism. The workings of the Brexit negotiations will play out during 2019, and the Board will continue to monitor this evolving landscape.

However, despite these challenges the Society is well placed to continue to meet the needs of our current and new Members while maintaining a sustainable and successful business model. So I look to the rest of 2019 and beyond with confidence.



Darina Armstrong
Chief Executive
26th February 2019

BUSINESS REVIEW

for the year ended 31st December 2018

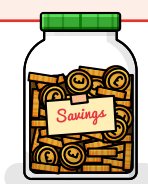
The Directors have pleasure in presenting the Annual Report and Accounts of Progressive Building Society for the year ended 31st December 2018.

YOUR SOCIETY EXPLAINED

Anyone who opens a savings account or becomes a mortgage holder with Progressive Building Society becomes a Member, which means that they can have a say in how the Society is run.

Where the money comes from

We raise the majority of our funding from Members entrusting us with their personal savings.



What we use it for

We lend that funding out in the form of mortgages to help local people buy their own homes.



First time buyer



Home mover



Self build

How we generate income

The difference between the interest and fees charged for mortgages and the interest paid on Members' savings and other funding.



Interest and fees on mortgages



Interest on Members' savings and other funding



Income

What we incur costs on

We incur costs on paying our people, systems and technology, property and operating costs.



People costs



Technology costs



Property and operating costs

What we use our profits for

Any surplus profit is used to support our current and future Members through maintaining our capital strength, investment in delivering improved products and services, and serving our local communities through charitable giving.



Capital strength



Improved services



Charitable giving

BUSINESS OVERVIEW

Our business model is built on providing a secure place for savings and helping more people buy their own homes. As a member-owned mutual building society we have no external shareholders, so there is no requirement for us to pay dividends. This enables us to make longer term decisions in the best interests of our Members.

Progressive Building Society has maintained its core values for over one hundred years by providing value-for-money products enabling Members' savings to fund local home ownership in Northern Ireland. The Society has relied on a prudent and balanced business model providing a strong customer-focus and excellent service standards.

In 2018, the Society continued to grow sustainably and produced robust profits increasing reserves, thereby protecting Members' interests.

The Society borrows from savers through its branches, agents and postal channels. Most of the funding for mortgage lending is derived from Members' savings. Our savings Members benefit from competitive products which offer long-term value when compared to the local savings market. The Society offers savings and mortgage products through a network of twelve branches across Northern Ireland. This branch network is supplemented by twenty-eight agents in key locations throughout Northern Ireland transacting savings business on behalf of the Society.

Wholesale money provides a secondary source of funding to the Society and includes funding from other financial institutions, corporates and local authorities. The Society drew down £50 million in February 2018 from the Bank of England's Term Funding Scheme which provides funding to banks and building societies at close to Bank of England base rate.

Mortgage loans are predominantly secured against prime residential property in Northern Ireland. Mortgage business is sourced through a network

of approved mortgage brokers, as well as through the branch network. The Society lends to first time buyers, home movers, self-builders and remortgagors.

Not all of the funds we attract from savers and other investors are used to finance home purchases. In order to ensure we can meet all our obligations to savers, and to meet the commitments we have made to lend to home buyers, we keep some of the funds in liquid form. Liquid assets are invested with strong financial institutions, primarily the Bank of England. Security of and accessibility to liquidity are of key importance to the Society.

The Society is financially stable with strong reserves, having been profitable every year of its existence. It is important that the Society returns sufficient profits to sustain and build its capital base to provide security for Members' funds.

As a mutual organisation, Progressive does not have external shareholders or pay dividends; rather the ownership and governance model of the Society ensures strategic and operational decisions are taken focusing on the needs of our Members. This means that the Society can operate on lower levels of profit than would be required under other ownership models, providing better value products to Members.

Progressive makes a profit by generating a margin on the difference between the rates paid on Members' savings and the rates charged on mortgages. This margin, or net interest receivable, covers the cost of running and administering the business, including mortgage bad debts. The surplus then increases the Society's reserves, building capital strength and allowing the delivery of value-for-money products to new and existing Members.

It is important that we develop the products and services that our new and existing Members need and want. Our Members value the opportunity to talk to our staff and it is by listening to their feedback that we understand what products will meet their savings and mortgage needs.

We encourage face-to-face contact with our branch staff who can assist with every step of the process whether saving or borrowing. At a time when most of the financial services sector locally and nationally continues to reduce their branch locations, we will maintain our presence in each of the key locations served by our branches.

Business in Northern Ireland is largely driven by personal recommendations and the broker market so quality of service is key to the Society's success. At Progressive we do not have call centres; instead we ensure our Members and potential Members have direct access to well-trained and competent staff.

Lending decisions can be made quickly due to our in-depth knowledge of the local housing market. Feedback from Members indicates high levels of satisfaction with the services provided by Progressive staff.

We continue to invest substantially to ensure that we have the right people and skills, systems and support infrastructure to be able to continue to offer outstanding personal service.

Our low risk business model, coupled with our excellent customer service, aims to deliver long-term value to Members through strong financial performance. This allows us to invest to grow the business whilst maintaining adequate levels of capital to remain financially strong.

STRATEGY

The Society has developed a strategy to deliver its vision to be the savings and mortgage provider of choice in Northern Ireland. This strategy is built on four key pillars of (i) people and learning, (ii) multi-channel, (iii) life cycle, and (iv) engagement.

This strategy focused on the following areas during the year:

- Maintaining a positive "one team" culture amongst staff.
- Developing multi-skilled teams to support customers in achieving their long-term financial goals.
- Attracting and retaining talent.
- Continuing to develop the IT infrastructure.
- Increasing efficiencies in our processes and procedures.
- Researching into the life cycle wants and needs of our target market.
- Improving internal and external communications.

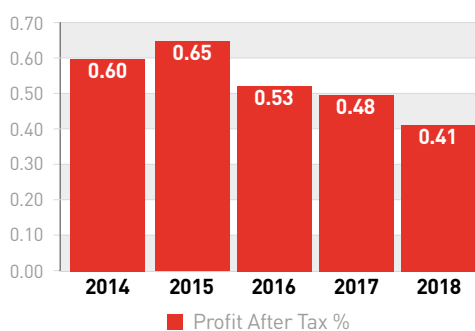
BUSINESS OBJECTIVES

The principal purpose and objective of Progressive Building Society remains that of making loans to Members that are secured on residential property and that are funded substantially by its Members. The Board strongly believes that this purpose is best served by the mutual business model and by providing a range of competitive savings and mortgage products tailored to the needs of both new and existing Members, by increasing the strength of our capital base and by continuing the Society's commitment to improve quality of service and value to Members. The Directors believe being an independent building society provides the right environment and structure for the achievement of the Society's objectives.

KEY PERFORMANCE INDICATORS

The following graphs set out a number of key indicators which the Directors use to monitor the development, performance and position of the Society on an ongoing basis. These are included to give Members a more comprehensive understanding of the Society's progress.

Profit After Tax as a % of Mean Total Assets

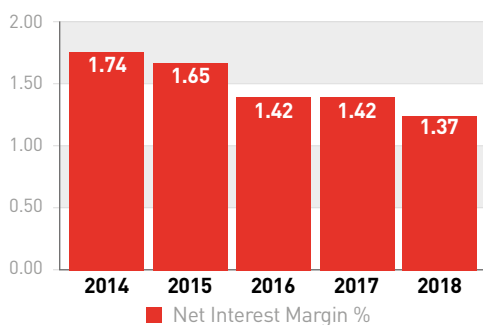


Profit after tax is the net amount earned by the Society after taking into account all expenses and tax charges. The profit after tax ratio measures the proportion that these net earnings bear to the simple average of total assets at the beginning and end of the financial year.

The Society's profit is its primary source of new capital and is essential in ensuring the long-term security of the Society for its Members and meeting the regulators' capital requirements. The Society's post-tax profit for 2018 decreased to £7.4 million from £8.6 million in 2017. This reduction in post-tax profit, which we expected, was driven by reduced margin due to strong market competition.

Administrative costs increased as we continued to invest in our people, develop our in-house training offering, invest in our IT systems and account for increased pension costs due to GMP equalisation (see reference to GMP equalisation in Management Expenses section of Financial Performance below).

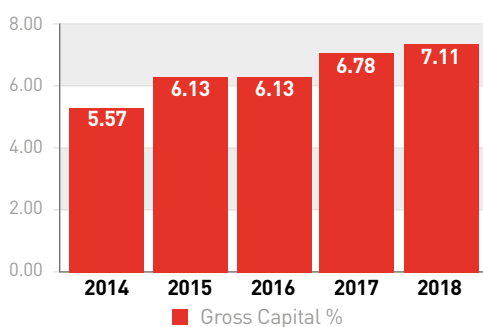
Net Interest Margin as a % of Mean Total Assets



Net interest margin is interest receivable less interest payable, expressed as a percentage of the simple average of the Society's total assets at the beginning and end of the financial year.

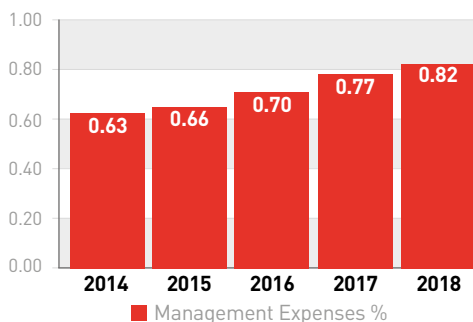
Savings rates were monitored throughout 2018 to ensure that the Society was able to control the flows of new savings balances whilst maintaining the balances already on our books. The Bank of England increased its base rate in August 2018 to 0.75% from 0.50%. By comparison, the average savings rate offered by the Society was 1.09%. The Society's savings' products remained competitive, particularly ISA products and Loyalty Bonds for maturing fixed rate bond holders.

Gross Capital as a % of Shares and Deposit Liabilities



Gross capital comprises all reserves (General reserves, Revaluation reserve and Available-for-sale reserve) and is expressed as a percentage of total shares and deposit liabilities. This capital ratio is one of the most important measures of the financial strength of the Society.

Management Expenses as a % of Mean Total Assets

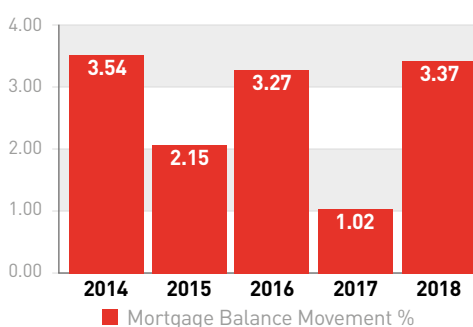


Management expenses are the Society's administrative expenses and represent the ordinary costs of running the organisation. They comprise mainly the costs of employing staff and maintaining the branch network, back office functions, and the Society's IT infrastructure. The management expenses ratio measures the proportion that these expenses bear to the simple average of total assets at the beginning and end of the financial year.

The management expenses ratio is one simple measure of the efficiency with which the Society is run. The Board seek to control this ratio while at the same time ensuring the Society has sufficient resources to operate effectively in a competitive and heavily regulated market.

The management expenses ratio has increased in recent years as the Society has invested to upskill our people and to build strong IT infrastructure foundations to enable future technology developments which will further enhance our customer experience.

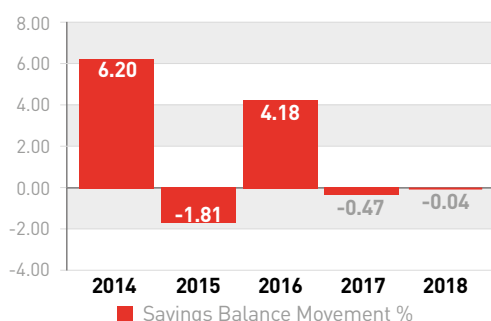
Mortgage Balance Movement %



This shows the increase in the Society's mortgage book in the year. The graph shows the sustainable growth of the Society's loan book in recent years.

Mortgage balances grew strongly during 2018 as the Society continued to offer attractive products to borrowers.

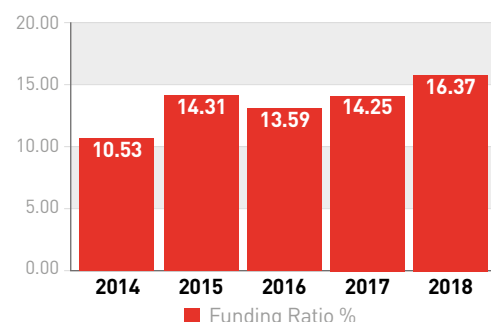
Savings Balance Movement %



This shows the increase / (decrease) in Members' funds held by the Society.

The Society managed retail flows during the year to match the funding requirements for new lending. Net savings flows were in line with budget forecasts in 2018.

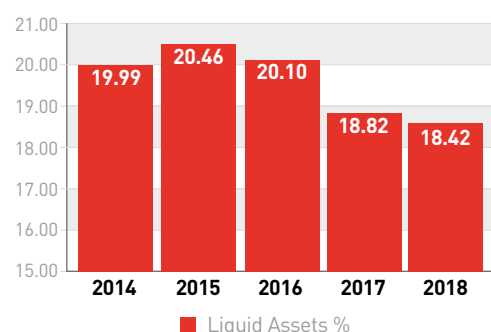
Funding Ratio as a % of Shares and Deposit Liabilities



This ratio shows the level of shares and deposits other than shares held by individuals. The Society has a low level of such borrowings and so reduces its exposure to uncertainties in the money market.

The funding ratio increased during 2018 when the Society availed of £50 million of Term Funding Scheme money from the Bank of England.

Liquid Assets as a % of Shares and Deposit Liabilities



This ratio shows the proportion that the Society's liquid assets bear to the Society's liabilities to investors. Liquid assets are by their nature realisable, enabling the Society to meet requests

by Members for withdrawals, make new mortgage loans and fund general business activities.

Liquid asset balances have been reducing in recent years as the Society has improved the quality of the liquid asset portfolio at the same time as regulatory requirements have reduced. The Society maintains a prudent approach to liquidity management and maintains liquid asset balances in excess of regulatory requirements.

Other Indicators

Financial ratios are just one measure of the Society's performance. It is important to the Directors that the Society is also successful in terms of the quality of customer service and Member satisfaction. To this end annual surveys are undertaken in order to track service levels in branches and to gain an insight into Members' views on "fairness" and the competitiveness of products. Results obtained in 2018 were once again excellent and indicate that the Society's culture and ongoing training programmes for existing and new staff continue to enhance the experience of dealing with the Society.

FINANCIAL PERFORMANCE

Performance Overview

Progressive Building Society delivered another strong performance in 2018, with profit after tax of £7.4 million (2017: £8.6 million). The Society has maintained a consistent record of controlled and sustainable loan book growth in a competitive environment, attracting saving and borrowing Members through a combination of value-for-money products and excellent customer service.

Income Statement

Profit before tax reduced, as expected, by 16% to £9.0 million (2017: £10.7 million). This resulted from reduced interest margins, reduced net fees associated with mortgages and increased administration expenses mainly due to increased pension costs for Guaranteed Minimum Pension (GMP) equalisation and additional data security measures. The impact of these factors was mitigated by lower bad debt provision charges and lower fees and commissions payable.

Overall, profit after tax of £7.4 million (2017: £8.6 million) was a robust result in the face of strong market competition.

Net Interest Income

Net interest income of £24.9 million (2017: £25.4 million) remained buoyant whilst the Society's net interest margin reduced to 1.37% (2017: 1.42%) in line with forecasts.

This was driven mainly by increased competition in the mortgage market and low interest rates which reduced margins on new lending. We retained a high proportion of borrowers when they came to the end of their initial mortgage deals despite competition for mortgage business being intense during the year. Our determination to offer our Members some of the best deals on the market meant that we reduced rates and fees on new lending, and sought to reward the loyalty of our existing borrowers by reducing the rates we offered to those switching products.

The savings market continued to be subdued throughout 2018. However, we maintained competitive savings rates to provide value-for-money products which encourage long term savings habits.

The trend of low interest rates and margins is expected to continue despite the Bank of England base rate increase in August, although we may see gradual increases over time.

Fees and Commissions

Fees and commissions mainly relate to mortgage fees and commissions receivable on insurance introductions from the Society.

Fees and commissions receivable reduced by 39% to £0.9 million (2017: £1.5 million) as the Society offered more fee-free mortgage products during the year.

2018 saw a greater proportion of direct mortgage business for the Society due to the ongoing marketing and advertising campaigns. This reduced fees and commission payable to £2.0 million (2017: £2.1 million).

Other Fair Value Movements

Fair value movements are changes in the value of certain assets and liabilities, mainly derivatives (interest rate swaps) to reflect their current market value. The movements are primarily due to timing differences, which will trend to zero as the asset or liability reaches maturity.

Fair value changes in 2018 resulted in an income of £0.14 million (2017: £0.15 million).

Management Expenses

The Society continues to maintain a low-cost base, however, management expenses (administration costs and depreciation) increased to £14.9 million (2017: £13.8 million) due to a combination of:

- General inflationary pressures and business growth.
- Increased pension costs due to GMP equalisation.
- Increased expenditure on data security and infrastructure.
- Increased depreciation costs for software and buildings.

As a result, the management expenses ratio increased to 0.82% (2017: 0.77%). Despite the cost increases, the Society's management expenses ratio remains amongst the lowest in the building society sector.

The trend of cost increases is expected to continue in the short term as the Society continues to develop systems and processes to support future growth, to develop its people, to further enhance the customer experience and to ensure regulatory compliance.

Following a legal judgement in the UK, defined benefit pension schemes are now required to equalise GMPs accrued after 17th May 1990. Equalisation is required because the GMP retirement age for women was set earlier than men, and the accrual rates for men and women were also different. Equalisation will result in an increase in some members' liabilities to match the liabilities calculated on the basis of gender. We have estimated this equalisation, based on advice from our pension advisor, at 1% of pension liabilities which equates to £436,000.

Provision for Bad and Doubtful Debts

The charge made for impairment of our mortgage loans was much lower in 2018 at £0.1 million (2017: £0.6 million) due to improved economic fundamentals, low unemployment, wage inflation and house price increases.

Provision for Financial Services Compensation Scheme (FSCS) Charges

All retail savings institutions regulated by the Financial Conduct Authority (FCA) fund the structured wind-down of a number of failed institutions. The FSCS announced in June 2018 that it has repaid its remaining £4.65 billion debt to HM Treasury arising from the Bradford & Bingley

failure of 2008. This brings to an end the FSCS costs borne by the industry in respect of the 2008 / 09 banking failures and therefore resulted in a credit of £60,000 to the Income Statement.

ASSETS

Total assets of £1,839 million show an increase of £51 million in 2018, which included an increase of almost £50 million in mortgage balances.

Loans and Advances to Customers

The Society's new mortgage lending amounted to £219 million in 2018 (2017: £200 million). This was achieved in a relatively stable housing market. The stability in both gross and net lending reflects our strategy of supporting local borrowers by taking advantage of the Society's access to funding and its strong capital position.

Throughout 2018 we offered competitively priced mortgage products to encourage first time buyers, remortgagers, self-builders and home movers to avail of our mortgage services. This proved to be very successful, helping the Society increase its overall loan book during the year.

This, together with our focus on providing a personal service to our Members, helped us to increase our total gross mortgage assets to £1,518 million (2017: £1,469 million). The Society's exposure to residential properties by way of mortgages remains above 99.7% of total mortgages. The Board remains committed to the owner-occupied nature of its loan portfolio which is almost exclusively located in Northern Ireland, a residential property market which the Society knows well, enabling sensible lending decisions to continue to be made.

Forbearance and Arrears Management

The Society applies a prudent lending policy combined with a sympathetic and efficient arrears procedure to ensure that arrears are kept to a minimum.

However, despite our prudent and responsible lending policy, individual borrower's circumstances can change which occasionally leads to difficulties in meeting their normal monthly mortgage payments. The Society reviews each case individually where borrowers are experiencing difficulties and offers forbearance measures where it is appropriate for the borrower. The aim of such forbearance measures is to reduce the risk of the borrower ultimately losing their home.

The main forbearance measures provided by the Society are as follows:

- Arrangements where monthly payments are maintained and the arrears are repaid over a period of time.
- Concessions where it is agreed to accept reduced monthly payments for a short period of time.
- Mortgage term extensions to reduce the amount of the monthly payment may be considered as part of a longer-term solution, provided that payments will be sustainable over the life of the mortgage.
- Change the mortgage to interest only subject to a suitable repayment strategy.

Capitalisation of arrears may also be permitted by the Society occasionally subject to strict affordability criteria.

Twenty-six (2017: twenty-six) mortgage accounts were twelve months or more in arrears at the year end. The total amount outstanding on these accounts was £3.1 million (2017: £3.7 million) including arrears of £0.4 million (2017: £0.5 million). There were also nineteen (2017: nineteen) properties in possession at 31st December 2018.

We continued to adopt a conservative approach to mortgage provisioning. The provision for losses on all loans and advances to customers at 31st December 2018 was £5.3 million (2017: £5.9 million), which represented 0.35% (2017: 0.40%) of the total mortgage book. This reduction in provision resulted from increasing house prices and a stronger local economy leading to lower arrears.

Liquid Assets

The Society maintains a prudent level of liquid assets and continues to hold liquidity balances well in excess of regulatory requirements, primarily in a Bank of England Reserve Account, which is instantly accessible, and in UK Government Securities, which are readily convertible to cash. This provides a buffer in the event of any major funding issues arising and provides comfort that the Society will be able to meet its financial obligations under both normal and stressed scenarios. Although the Society has not experienced any difficulties in obtaining funding in the challenging market conditions that have existed in recent years, we fully recognise the importance of maintaining a strong liquidity position.

As part of the Capital Requirements Directive IV (CRD IV) package of regulatory reforms, two measures of liquidity were introduced by the

Prudential Regulation Authority. The Liquidity Coverage Ratio is a measure of short-term liquidity and the Net Stable Funding Ratio is a measure of liquidity over a longer timescale. The Society maintained liquidity quantity and quality well in excess of these regulatory requirements throughout the year.

RETAIL SAVINGS & FUNDING

The Society continues to be predominantly funded by retail savings, which remained stable at £1,571 million at 31st December 2018 (2017: £1,571 million). Savings balances from individuals accounted for 83.63% (2017: 85.75%) of our total funding. The Society experienced retail flows in line with budgets throughout 2018.

Through careful monitoring of rates and cashflows the Society was able to offer competitive rollover bond rates throughout the year and maintain loyalty rates for ISA savers. Where possible the Society offered savers amongst the best rates available in the local market - in particular, our term bonds, regular savers and ISA products.

The Society availed of £50 million of Term Funding Scheme money in February 2018. Under this scheme the Bank of England provides funding to banks and building societies at close to Bank of England base rate to encourage lending.

CAPITAL

Whilst delivering asset growth, the Society maintained a strong capital position throughout the year with all capital ratios significantly in excess of regulatory requirements.

One of the key measures that the Board monitors on a monthly basis is the Common Equity Tier 1 (CET1) ratio which includes only the strongest and most robust form of capital. This ratio reflects accumulated profits compared to the Society's risk weighted assets.

At 31st December 2018 the CET1 ratio was 19.63% (2017: 18.65%).

SYSTEMS

During 2018 the Society continued with its process of maintaining and upgrading its core Member-facing systems with upgrades being completed successfully during March and April 2018. These upgrades were required to ensure that the Society continued to operate in a compliant environment,

to support the development of our online mortgage offering to brokers and ensure that we can continue to service the needs of our Members.

Following the successful migration of our IT server infrastructure into two highly secure data centres, the Society continued to invest in the security of our systems and customer information. We have applied further security enhancements to our new upgraded secure infrastructure. This work has further improved our system security and is a key enabler for the Society to extend its digital footprint.

The Society also started a review of the long-standing systems that currently service the mortgage and savings needs of our Members and business partners. This review will continue into 2019 and it is intended that the outcome of this will be an enhancement of mortgage and savings services.

CHARITABLE DONATIONS

The total of our charitable donations in the year was £99,000 (2017: £91,000). The Corporate Social Responsibility report provides additional information on our charitable donations and work in the community.

No contributions were made for political purposes.

OUTLOOK

Northern Ireland has recently been rated as the Happiest UK Region. However, towards the end of 2018 consumer confidence waned a little due to the ongoing lack of devolved government at Stormont and the uncertainty as the date for Brexit approaches.

These uncertainties are challenging but the Society operates a sustainable and prudent business model. This model enabled the Society to remain profitable throughout the financial crisis and the downturn in house prices locally 10 years ago. We remain resilient and well placed to meet the challenges in the coming months.

However we are not complacent. We continue to invest in our strategy to deliver our vision of being the mortgage and savings provider of choice in Northern Ireland. We will deliver this by investing in our people, our infrastructure, our branches and our digital offerings.

Despite higher inflation during much of 2018, the Bank of England base rate is anticipated to remain

at low levels for the short to medium term. Rates may well rise over the next couple of years but the Governor of the Bank of England is on record stating that any rate rises will be gradual.

Prospects for the local housing market remain relatively strong, in spite of uncertainties around Brexit, with low interest rates and stable employment. Mortgage demand remains good, reflecting the fact that many people in Northern Ireland continue to want to buy their own home or move to a new property. The main finding of the latest Northern Ireland House Price Index survey from Ulster University highlights sustainable and resilient annual price growth in Northern Ireland with the level of transactions remaining healthy. Quarterly growth is more subdued than earlier in 2018, continuing the more passive market conditions observed in the last quarter. Overall house prices rose by over 3% in the year.

We will continue with our prudent business model, offering our Members the products they need with exceptional levels of service.

Competition for mortgages and savings will continue locally which is great news for consumers. This competitive environment, together with further investment in our digital offerings and IT infrastructure will have a dampening impact on future profits. However, as Northern Ireland's only locally-owned building society, we will continue to provide a secure home for savings and to assist people locally to buy their own home through a warm and welcoming service from our highly trained and knowledgeable staff.

COUNTRY-BY-COUNTRY REPORTING

In compliance with the Regulations of Article 89 of the CRD IV Country-by-Country Reporting we disclose the following information:

a) Name, nature of activities and geographical location

Progressive Building Society is an independent building society and not part of a group. The principal activities of the Society are outlined in the Strategic Report. The Society operates in the United Kingdom only.

b) Average number of employees

The average number of employees is disclosed in Note 7.

c) Annual turnover

Total income is set out in the Income Statement.

d) Pre-tax profit or loss

Pre-tax profit is set out in the Income Statement.

e) Corporation tax paid

Corporation tax paid is set out in the Cash Flow Statement.

f) Public subsidies received

No public subsidies were received in 2018.

CORPORATE SOCIAL RESPONSIBILITY

We have been helping our Members to save and find a place to call home for generations. Acting in the long-term interests of our Members sits at the centre of everything we do, and we are passionate about providing products and services that support them in achieving their lifetime goals.

HELPING OUR MEMBERS

We believe in spending time talking to our Members so that we can understand their needs and aspirations. We believe that, with a strong high street presence in main locations throughout Northern Ireland, and local staff who take the time to get to know our Members and who understand the local community, we offer a customer experience that best meets our Members' needs.

At Progressive we understand the importance of saving and the need to make our Members' money work for them. We recognise that everyone's needs are different and that's why we offer a wide range of accounts, from instant access to longer term savings, and we can help find an account that's right for each Member's circumstances.

As a mutual organisation, we strive to help our Members achieve their life goals. The lending side of our business is about matching people's dreams of home ownership and turning those into an affordable reality. In 2018 we helped over 2,000 Members to buy or build their dream home.

We work to protect our Members through our responsible lending approach. We have a range of measures in place to protect Members' personal details through robust technologies, systems, policies and protocols, augmented by a programme of core regulatory and governance training for our staff, that underpins our ethical conduct.

We continue to invest in our branches, ensuring that we maintain a strong financial presence on the high streets of our cities and towns throughout Northern Ireland. With investment specialists and qualified

mortgage advisors in every branch, and no need for an appointment, we continue to offer a unique and flexible lending service.

Treating our customers fairly is central to how we operate and we provide simple, straight-forward products that are easily understood. We do not believe in over-complicating our products or using confusing terms and conditions.

2018 Highlights:

- In 2018, we helped over 2,000 customers open their first savings accounts with the Society and a similar number take out a mortgage with the Society.
- We launched our Family Assist products which offer borrowers a competitive rate on their mortgage with as little as a 5% deposit. The borrower's relative opens a Progressive Family Assist Savings Account for an amount equating to 10% or 15% of the purchase price of the property for a period of 3 years.
- We upgraded our Disaster Recovery protocols through measures such as refurbishing our disaster recovery suites and running live business continuity simulations as part of our Business Continuity Plan which helps protect our Members' interests.
- We developed our mortgage advisor training programme and increased our focus on training new mortgage advisors to enhance branch skills levels, and we invested in specialist training for existing advisors and their supervisors to ensure that they remain fully competent.
- We introduced Data Standards Workshops for branch data specialists, reinforcing the Society's standards for accuracy, consistency and professionalism.
- We invested in our Business Change team supporting the implementation of measures that protect the integrity of technical platforms and safeguard Member details.

- We introduced a new suite of Cyber Awareness training for all staff as part of the programme of work of our Cyber Security Committee.
- We enhanced our whistleblowing arrangements through training and scrutiny of our policies and practices, further strengthening protective measures against wrongdoing that may cause harm to our Members.

HELPING OUR COMMUNITIES

We are passionate about supporting the needs of our Members, not just by being committed to giving them the best possible customer experience but also by making a positive difference to the communities in which they live.

We believe that those customers who find themselves in difficult circumstances are most in need of our support. With an active Vulnerable Customer Group focussing on supporting the needs of those with vulnerabilities, we have continued to develop the skills of our specialists located in every branch to recognise vulnerability through continued training and engagement with leading charities.

Giving back to our communities is important and we continue to support a wide range of local charities as part of our annual community initiative. Our staff nominations for our charities of choice ensure that we are supporting a wide range of needs in our local communities.

2018 Highlights:

- In total we raised £111,000 for a wide range of local charities, with staff raising £12,000 and Society donations totalling £99,000. Fundraising efforts included coffee mornings, raffles, sponsored runs, table quizzes, Everest Base Camp Challenge, sponsored knits, bake offs and dress down days.
- In April a group of our staff participated in the Cancer Focus Shop Challenge competition, taking over the running of a Cancer Focus charity shop for the day. The team raised, including donations from the Society, £12,000 for the charity through shop sales, raffles, coffee mornings and a Progressive Bake-Off competition, all of which helped this group to secure the competition's Judges' Choice award.



Progressive Building Society donates a total of £50,000 to Aware NI and Cause mental health charities

- We delivered Vulnerable Customer Workshops for our branch specialists in partnership with the Stroke Association and the Alzheimer's Society.
- Our staff contributed over 1,200 voluntary hours to a diverse range of community-based projects including animal shelters, homeless charities, community visiting, music events, talent shows, mentoring, youth sports coaching, youth group leadership, schools talks, participation in Young Enterprise organised events and charity committee membership through the Society's volunteering scheme.
- In 2018 we commenced our sponsorship of the Young Enterprise 'Learn to Earn' programme which inspires students aged 12-18 years through exploring themes such as career choices, personal skills and talents, recruitment and job interviews, salaries, earnings, tax, financial planning and budgeting.

HELPING OUR PEOPLE

We invest in staff development and wellbeing to ensure that our staff are equipped to offer our Members the competent, supportive service that they deserve. We stand for equal opportunities and believe in celebrating diversity and providing an inclusive place for our staff to work.

We engage with our staff to ensure that we understand their needs and aspirations so that we continue to promote a culture that is reflective of our values and mutual ethos. Our ethos places our Members at the centre of everything we do, focussing on delivering the best products and services to suit their needs, and we talk to our staff about their personal development to identify the skills that they need to best serve our Members.

We understand that by taking steps to positively enhance the wellbeing of our staff, we help them to achieve a balanced lifestyle and boost their motivation to deliver the best possible Member outcomes.

2018 Highlights:

- As one of the first organisations to sign up to the NI Gender Diversity Charter Mark, we have made a public commitment to focus on the provision of opportunities that promote individual growth and development for our male and female staff and ensure that we provide equality of opportunity in areas such as training and volunteering, and internal advancement opportunities.
- The results of our 2018 staff opinion survey indicated that 89% of our staff are positively engaged with the Society.
- We launched a new behavioural framework 'Shaping our Behaviours' that describes how we should act with our colleagues, Members and the communities within which we work.
- With the launch of our Mentoring Framework, we facilitate access to the expertise and knowledge of our senior leaders for a pilot group of staff.
- We celebrated 10% of our staff achieving Institute of Leadership and Management qualifications as part of our people development strategy.

- We partnered with Cancer Focus to ensure that every staff member across the Society had access to health screening sessions through the charity's Keeping Well Service.
- Partnering with Cancer Focus and Parenting NI, we provided staff with the opportunity to attend healthy living and parent-craft classes.
- Our new for 2018 Resilience training programme, targeting those who support vulnerable customers, helped staff to develop personal coping strategies for helping our Members in such circumstances. This training was complemented by Mindfulness sessions on offer to all of our staff.
- Results from our staff participation in the Building Societies Association's Culture Survey indicated that our staff strongly relate to the values system of a mutual organisation.
- Since the 2018 appointment of a Technical Trainer, we have delivered a range of programmes designed to enhance and develop the technical expertise of our staff so we can continue to offer a high standard of service to our Members.



Staff at Progressive's Arthur Square branch in Belfast donate £1,250 to NI Chest, Heart and Stroke

HELPING OUR ENVIRONMENT

We believe in working sustainably and we encourage our staff to help us to reduce our environmental impact through responsible practices. We operate office and kitchen waste recycling initiatives throughout all of our locations, have automated a number of our manual processes to improve efficiencies and reduce waste streams, and we encourage staff to participate in environmentally friendly volunteering opportunities.

2018 Highlights:

- A group of staff participated in the Business in the Community's 'Be A Saint' and 'Love your Landscape' volunteering days and gave 80 hours back to our environment through beach litter picking and landscape clearing initiatives.
- We reduced our paper waste in back office processing through the introduction of paperless systems in a number of areas.
- Whilst we increased the overall amount of paper going into confidential waste streams due to a General Data Protection Regulation data cleansing exercise, we saved 228 trees through paper waste recycling means.
- We reduced our overall year-on-year Society energy consumption by 4% through a number of measures and, in particular, the outsourcing of our communications rooms to secure management facilities.
- We recycled furniture from our Head Office refurbishment and donated any remaining furniture to a local church group.

RISK MANAGEMENT REPORT

INTRODUCTION

The Society's risk management and governance arrangements provide processes for identifying and managing the most significant risks to the Society's objectives. These processes allow the Society to be aware of these risks at an early stage and as far as possible mitigate them. The ability to properly identify, measure, monitor and report risk is vital in ensuring financial strength, appropriate customer outcomes and the ongoing security of Members' funds.

RISK GOVERNANCE AND STRATEGY

Risks arise naturally in the course of doing business and especially within the financial services industry. To mitigate these risks to acceptable levels, the Board has put in place a Risk Management Framework which covers all aspects of the Society's operations.

The Board is responsible for all areas of the Society's business. In particular, its role is to focus on the Society's strategy and to ensure that the necessary resources are in place to meet its objectives. The Board is likewise responsible for the design and operational effectiveness of controls within the Society. To assist the Board in the operation of these duties Risk Committees have been formed. These Committees have clear Terms of Reference and delegated responsibilities.

- A Prudential Risk Committee is in place, made up of non-executive and executive Directors, which considers all risk matters relating to the ongoing safety and soundness of the Society. These areas include but are not limited to credit risk, liquidity risk, capital risk, market risk, funding risk, business risk and regulatory risk.
- A Conduct Risk Committee is also in place and is made up of non-executive and executive Directors. This Committee oversees the Society's implementation and operation of the regulations covering the way the Society interacts with Members. We want to offer products that deliver the outcomes our Members expect, and we want

to Treat Members Fairly. It's also important that we take into account the needs and expectations of our Members who are vulnerable in any way. The Committee also monitors the Society's management of the risks relating to financial crime.

The Corporate Governance report provides further details about these Committees.

Through these structures the Board operates an open and honest culture when identifying and monitoring risks. This culture is underpinned by appropriate risk training for staff, risk identification and escalation procedures and a robust whistleblowing mechanism.

RISK MANAGEMENT FRAMEWORK

The Society's Risk Management Framework is comprised of five elements:

a. Articulation of the Society's Risk Appetite by the Board of Directors

An effective governance framework is in place within which the Board provides clear and transparent direction to management on the Society's risk appetite and related strategy. Further, the Society's remuneration and incentive structures are aligned with its strategy and risk appetite and appropriate to the Society's objectives.

b. Board Committee Structures overseeing the Risk Management and Internal Control Framework

Board Committee structures are in place to enable the effective oversight of the Risk Management Framework (including internal controls) within the Society and to support and provide guidance to the management committees and to the Risk function.

These Committees include:

- Audit Committee
- Prudential Risk Committee
- Conduct Risk Committee
- Personnel & Remuneration Committee

c. Internal Governance Framework

The Society operates an Internal Governance Framework that reflects the model promulgated by the Committee of Sponsoring Organisations (COSO), the European Banking Authority (EBA) and the Prudential Regulation Authority (PRA). The Society's internal governance framework includes:

- (i) A three lines of defence model.
- (ii) Chief Risk Officer and Head of Conduct Risk positions with direct access to the Chair and non-executive Directors.
- (iii) Management Committees (Asset and Liability Committee (ALCO), Senior Management Committee, Lending Committee) support the Risk Management Framework on a day-to-day basis. Critically, there is clear and appropriate delineation of the management and oversight roles of the management and Board Committees. This is reflected in management and Board Committee Terms of Reference.

d. Appropriate Management Information

Management information is provided to the Board and Board Committees based on reporting parameters defined between the Board and management and it is directly related to the risk appetite and strategic objectives defined by the Board.

e. Continuous Process of Risk Assessment

It is important that the Society has the agility to respond to changes in the macro-economic environment, to new competition and to regulatory change and that the Society's Risk Management Framework supports a continuous approach of risk assessment and the determination of risk appetite and strategy. The 'three lines of defence' model ensures that there is an effective assessment of risks within the Society. The information provided to the Board by management directly and via the management Committees continually supports the Board's consideration of the risks attached to the Society's business, the nature and strength of internal controls and the strategic options.

THREE LINES OF DEFENCE

The Society has a formal structure for managing risks and operates a 'three lines of defence' model which is recognised as an industry standard for risk management. The management of risks is detailed in risk management policies which are set by the Board.

1. Primary responsibility for managing risk and ensuring controls are in place lies with the business units within the Society – the 'first line of defence.' Management have a responsibility to understand how risks impact their area of the Society and to put in place controls or mitigating activities.
2. The 'second line of defence' comprises risk management and compliance functions whose key duties are to monitor and report risk-related practices and information, and to oversee all types of compliance and financial reporting issues. The 'second line of defence' defines preventive and detective control requirements, and ensures that such requirements are embedded in the policies and procedures of the first line. It is independent of the first line and applies controls either on an ongoing (e.g. daily) or periodic basis. The second line consists primarily of risk and compliance departments (Prudential and Conduct risk). Other departments also play a role in the second line, notably Finance regarding financial control. The Chief Information Security Officer (CISO) also operates solely in the second line and seeks to continually improve the processes and controls around information governance and security.
3. Internal audit provides the 'third line of defence' with independent assurance regarding the activities of the various business units, including the Prudential and Conduct Risk functions. Internal audit is an outsourced function and has an independent reporting line directly to the Chair of the Audit Committee. The Audit Committee approves the work programme of internal audit and receives reports on the results of the work performed.

BOARD RISK APPETITE

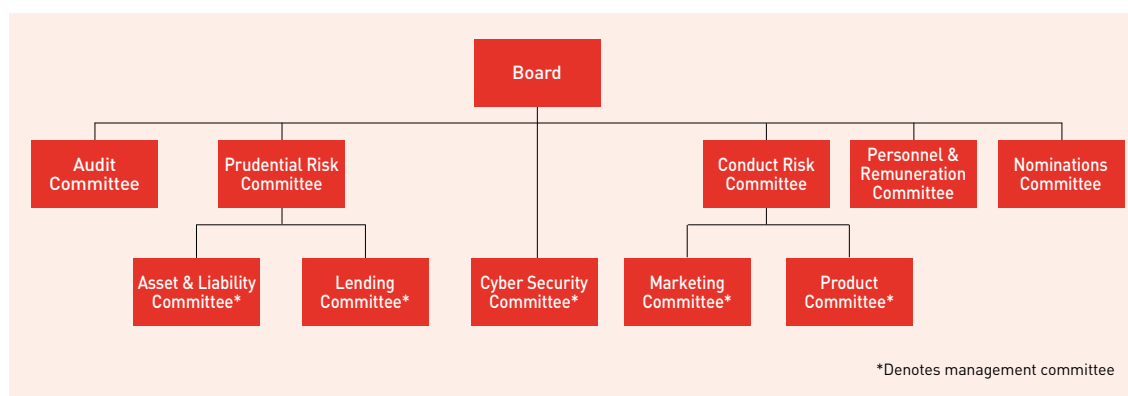
The Board sets high level risk appetite statements and associated measurable limits to provide a framework for business decision making and to identify and articulate the risks that the Board is willing to take in delivering the Strategic Plan of the Society. The Society operates as a prudent organisation in the level of risk it is willing to take in order to achieve strategic goals. This approach has been disseminated by the Board throughout the Society, thereby clearly communicating the risk culture. This culture ensures the tone from the top, set by the Board, is reflected in behaviours and decision making. All Board members also conduct branch and department visits as part of the Society's integrated culture.

Additionally, the Board has set a boundary condition to be able to withstand severe but plausible stresses and continue to report an accounting profit and meet minimum capital and liquidity requirements. The Society utilises early warning triggers through a variety of Key Performance Indicators, Board limits and regulatory limits to highlight any area of concern or potential breach of risk appetite.

The Society's performance against Board limits and early warning triggers is reviewed on a monthly basis by the Board and examined on a quarterly basis by the Prudential Risk Committee.

THE WORK OF THE BOARD RISK COMMITTEES

The Society Board and Committee structure in 2018 is as below:



Prudential Risk Committee

The Prudential Risk Committee oversees the Society's Prudential Risk Governance Framework and provides a Society-wide perspective on all prudential risk matters. Its membership comprises three non-executive Directors and two executive Directors and it is also attended by other senior executives by invitation as appropriate. Details of Directors' attendance are set out in the Corporate Governance Report.

The Committee has delegated responsibility for the detailed oversight of the Society's prudential risk strategy, risk appetite, risk monitoring, liquidity management and capital management. During 2018 the Committee met five times and the matters considered included:

Review and recommendation to Board for approval:

- The Risk Management Framework.
- The Society's risk appetite.
- The Society's updated statement of risks and quarterly review of most significant risks.
- The regulatory capital assessment (ICAAP).
- The regulatory liquidity assessment (ILAAP).
- Reverse stress tests.
- Treasury and Lending Policies.
- Recovery and Resolution Plans.
- Liquidity Contingency Plans

Monitoring of:

- Economic, political and market risks and their potential impact on risk appetite.
- Risk horizon including emerging risks.
- Risk appetite adherence.
- Regulatory publications.
- Staffing requirements in relation to risk management and training.

The Prudential Risk Committee also oversees the Society's Stress Testing Framework. The Stress Testing Framework involves both stress and scenario testing and helps to support wider strategic decision making at Board level and also operational business management.

The Stress Testing Framework is an ongoing process throughout the year involving the following key components:

STRESS TESTING ACTIVITY	OVERVIEW
Strategic Planning	A range of plan scenarios are developed within the Strategic Plan to project the performance of the Society both under stressed conditions and operating as business as usual.
ICAAP	An annual internal assessment of the volume and quality of Society capital and its ability to absorb losses within a severe but plausible stress.
ILAAP	An annual internal assessment of the volume and quality of Society liquidity and the Society's ability to meet liabilities as they fall due within a severe but plausible stress.
Reverse Stress Testing	An assessment of the range of scenarios within which the Society's business model would be rendered unviable. Detailed examination of these stress events are performed and potential mitigation considered.
Recovery Planning	Recovery actions are designed following detailed scenario analysis and stress testing. These will allow the Society to identify a potential stress quickly using early warning indicators and manage the stress via recovery planning prior to an event crystallising.
Monthly Stress Testing	Business as usual stress testing is performed and reported to ALCO to assist in the assessment of the performance of the Society. This includes stress testing of liquidity and profitability positions.
Brexit	Due to the ongoing Brexit uncertainty, a variety of stress scenarios have been designed and reviewed in 2018. This work is likely to continue in 2019 as the full impact of the vote to leave the European Union becomes clearer.

Conduct Risk Committee

The Conduct Risk Committee oversees the Society's Conduct Risk Governance Framework and provides a Society-wide perspective on all conduct risk matters. Its membership comprises three non-executive Directors and two executive Directors and it is also attended by senior executives by invitation as appropriate. Details of Directors' attendance are set out in the Corporate Governance Report.

The Committee has delegated responsibility for the detailed oversight of the Society's conduct risk strategy, risk appetite, risk monitoring, customer outcomes, money laundering arrangements, policy compliance and complaints.

During 2018 the Committee met four times and the matters considered included:

Review and recommendation to Board for approval:

- The Risk Management Framework.
- Environmental Policy.
- Financial Crime Policy.
- Business Continuity Plan.
- Vulnerable Customers Policy.
- Conduct Risk Policy and Appetite.
- GDPR Policy.
- Arrears and Forbearance Policy.
- Whistleblowing Policy.

Monitoring of:

- Strategic conduct risk management.
- Regulatory compliance.
- Customer outcomes.
- Product performance.
- New initiatives and projects.
- Financial crime.
- Staffing requirements in relation to risk management and training.
- Work of the Marketing and Product Committees.

PRINCIPAL RISKS AND UNCERTAINTIES

Progressive, like all businesses, faces a number of risks and uncertainties and seeks to actively manage these risks. The Society has an overall cautious approach to risk, which helps to maintain Member confidence, particularly in difficult market conditions. The identification and management of risk is a high priority and is integral to strategy and operations.

The principal risks inherent in the Society's business are:

Credit risk

Credit risk is the risk that customers or counterparties will not be able to meet their obligations as they fall due. The Society faces this risk from its lending operations to retail mortgage customers and to wholesale liquidity counterparties.

The Society's lending has continued to focus on low risk residential mortgage business. All mortgage applications are assessed with reference to the Society's Lending Policy, which seeks to ensure borrowers only take on debt they can afford to repay, protecting themselves and the Society. Changes to policy are approved by the Board and the approval of loan applications is mandated. The Society has no exposure to the mortgage sub-prime market and only a small involvement in the buy-to-let and commercial property markets. This has limited the Society's exposure to higher risk lending.

The Board is responsible for approval of treasury counterparties, regular review of their credit risk and setting limits on wholesale market credit exposures. During 2018 the Society maintained a very prudent approach to liquidity management, placing funds with the Bank of England, in UK Government debt, and for shorter periods, with

highly rated financial institutions. The Treasury function operates within a strict control framework and exposures are monitored on a daily basis.

Liquidity risk

Liquidity risk is the risk that the Society will not be able to meet its financial obligations as they fall due or can only do so at excessive cost. The Society's policy is to maintain sufficient funds in a liquid form at all times to cover cash flow imbalances and fluctuations in funding, to retain full public confidence in the solvency of the Society and to ensure that liabilities can be met as they fall due. This is achieved through maintaining a prudent level of liquid assets.

The Society's funding is structured to utilise wholesale markets to complement retail funding flows. At 31st December 2018, 83.6% (2017: 85.7%) of funding was derived from Members' savings. The Treasury Manager is responsible for the daily management of liquidity risk within limits set by the Board and monitored by ALCO. These limits reflect the cautious risk appetite of the Society's Board. At the end of 2018, 80.7% (2017: 80.9%) of the Society's liquid assets were placed with the Bank of England or in highly liquid UK Government Securities. The Society's Statement of Financial Position is stress tested monthly, with results reported to ALCO, to ensure the Society can withstand extreme cash outflows.

The Society conducts an Individual Liquidity Adequacy Assessment Process (ILAAP) at least annually, which is reviewed by the Board. The ILAAP identifies all the major liquidity risks faced by the Society and ensures adequate liquidity is maintained. The Society also has to adhere to the Liquidity Coverage Ratio (LCR) as defined by the European Banking Authority under CRD IV. This regulatory requirement has been put in place to ensure that all financial institutions have sufficient liquidity to cope with a severe thirty day stressed event. The Society has an LCR far in excess of the regulatory requirements.

Market and interest rate risk

Market risk is the risk of changes to the Society's profit or value due to movements in market rates. The primary market risk faced by the Society is interest rate risk.

The Society is exposed to movements in interest rates reflecting the mismatch between the dates on which interest rates on assets and interest rates

on liabilities are next reset to market rates or, if earlier, the dates on which the assets and liabilities mature.

Interest rate sensitivity also arises from the potential for different types of interest bases to move in different ways (e.g. fixed rate mortgages funded by variable rate savings products). This is called basis risk and is reported to and monitored by ALCO on a monthly basis. The Board has also put early warning indicators in place to highlight any potential future basis risk problems and to help ensure the Society can respond appropriately.

Interest rate risk is managed through taking advantage of natural hedging opportunities within the Statement of Financial Position. Furthermore, the Society also uses derivative instruments to manage exposure to changes in interest rates which arise from fixed rate mortgage lending and fixed rate retail savings products. The fair value of these instruments moves throughout their lives. The Society utilises hedge accounting under International Accounting Standard (IAS) 39 to reduce the amount of volatility in the Income Statement caused by these movements.

The Society has no direct exposure to foreign currency exchange rates.

Operational risk

Operational risk is the risk of loss arising from inadequate or failed internal processes or systems, human error or external events. It includes errors, omissions, natural disasters and deliberate acts such as fraud.

The six principal operational risk categories are:

- **Legal & regulatory**
Fines, censure, supervisory intervention or legal enforcement action due to failure to comply with applicable laws, regulations, codes of conduct or legal obligations.
- **IT systems**
Failure in the development, delivery and maintenance of effective IT solutions for the Society.
- **Information security**
Failure to ensure the security, confidentiality, availability and completeness of the Society's data and information. This includes data protection and cyber security. This also includes adherence to General Data Protection Regulations (GDPR).
- **Financial crime**
Criminal conduct relating to money or to financial services or markets, including offences

involving fraud or dishonesty, handling the proceeds of crime and / or the financing of terrorism.

- **People**
An inability to recruit, develop or retain appropriate human resources. This includes failure to ensure the health and safety of colleagues, customers or third parties in the workplace.
- **Business Continuity**
Failure to establish resilient processes, and recovery arrangements following a business disruption event.

These risks are controlled by the Society's managers who have responsibility for monitoring controls for their respective areas of operation. The Society recognises that operational risks can never be fully eliminated and that the cost of implementing some controls may outweigh the potential benefits. There is regular reporting of risks to the Prudential and Conduct Risk Committees, the Audit Committee and the Board.

Capital management

The Society continues to comply with the capital adequacy rules of the PRA by adopting the Standardised Approach to credit risk and the Basic Indicator Approach to operational risk. The Society conducts an Internal Capital Adequacy Assessment Process (ICAAP) at least annually, which is approved by the Board. The ICAAP identifies all the major risks faced by the Society and allocates capital as appropriate. The ICAAP is reviewed by the PRA in setting the Society's capital requirements. The Society maintains capital in excess of that required by the regulator. The regulatory requirement for the Society is to hold a minimum amount of capital based on Risk Weighted Assets and a static add-on for pension risk. This equates to a capital requirement of £64.3 million as at 31st December 2018.

Conduct risk

The Board defines conduct risk as the risk of the Society failing to treat its Members fairly, with resulting detriment to those Members. The Society endeavours to achieve good outcomes for its Members.

The Society recognises that failure to manage conduct risk can lead to unfair treatment of Members or mishandling of Members' accounts and may adversely affect its business operations, threaten its objectives and strategies and the objectives of the regulator.

The Society is committed to the operation of a Conduct Risk Framework (including a Conduct Risk Policy) to facilitate management in the identification and monitoring of conduct risk and in ensuring compliance with regulatory requirements. However, it is not merely an exercise to ensure regulatory compliance as it is considered a key governance and management process and part of the culture of placing Members at the heart of all we do.

Conduct risk management within the Society is consistent with its aims and strategic goals. A structured approach to the consideration of conduct risk management enables management and the Board to make fully informed conduct decisions without exposing the Society or its Members to unacceptable levels of risk.

The objective of the Society declaring and implementing a Conduct Risk Policy and strategy is to ensure that appropriate actions will be taken by management throughout the Society to identify and manage effectively the conduct risks to which the Society and its Members may be exposed.

It is the responsibility of the Board (through the work of the Conduct Risk Committee) to ensure that the Conduct Risk Framework and Appetite Statement are implemented and good conduct and fair treatment of Members is embedded in the Society's overall philosophy.

The Conduct Risk Committee will:

- Raise awareness of conduct risk.
- Assess the adequacy of the Conduct Risk Framework.
- Monitor and report on conduct risk.
- Oversee improvement and remedial actions.

The Society will continue with its aim of putting its Members at the centre of the business.

IT and information security

The Society continues to invest in its technology infrastructure, so that it can maintain and develop services suitable for the evolving needs and expectations of Members in the financial services markets in which it operates.

Whilst there is a strong focus on the development of customer interfaces and services, the Society is also fully aware of external threats, in particular cybercrime attacks designed to deny access to systems and compromise, or misuse, the data and assets held on Society systems. The Society has dedicated first and second line security functions, with specific responsibilities to protect Society and Members' assets. Independent exercises are also undertaken, designed to test the Society's defences

and to ensure that cyber controls continuously evolve, in line with the ever changing complexity and unpredictability of cybercrime.

Brexit

The UK vote to leave the EU has increased levels of economic uncertainty in 2018. Article 50 was triggered in March 2017 and commenced a period of two years of negotiation. This has caused uncertainty within the housing market and businesses regarding investment decisions. For the Society, the impact may be exacerbated by the particular issues facing Northern Ireland including the potential economic consequences if border controls were to be reintroduced and a reduction in free-trade arrangements with the Republic of Ireland. The Board and senior management of the Society have been monitoring the impact of these issues throughout 2018 and this process is likely to continue in the coming year. The impact of Brexit has also been included within the Society's Stress Testing Framework.

FUTURE DEVELOPMENTS

The work of all Board Committees is continually developing, this also includes the oversight of risk management through the work of Risk Committees.

All Committees perform evaluation exercises identifying areas for development and refinement and the Board as a whole reviews the Committee structure to ensure that it remains fit for purpose.

The information being provided to the Board and Committees in relation to Risk Management is continually being challenged by Committee members and improved.

The Board has reviewed the Terms of Reference of the Risk Committees and concluded that from 2019 all Society risks will be overseen by a single Risk Committee.



Michael Parrott
Chair
26th February 2019

DIRECTORS' PROFILES

Non-Executive Directors



Mr Michael Parrott

Chair

Mr Michael Parrott, age 65, was appointed to the Board in June 2012. He is a Fellow of the Chartered Institute of Public Finance & Accountancy and, until his retirement, was the Deputy Chief Executive and Finance Director of a regional building society in England. Accordingly, he brings over thirty years relevant building society finance and accounting experience and expertise. Mr Parrott is Chair of the Board. During the year he also served as Chair of the Nominations Committee and as a member of the Audit Committee and the Personnel & Remuneration Committee.



Mr Gerard McGinn

Vice-Chair

Mr Gerard McGinn, age 61, was appointed to the Board in February 2015. He has extensive financial services and banking experience having held senior executive positions with local clearing banks. In addition he has worked as a senior civil servant within a number of local government departments and brings extensive Board experience from the public sector. In the 2017 New Years Honours list Mr McGinn was awarded a CBE for services to the local economy. Mr McGinn is Vice-Chair of the Board. During the year he also served as Chair of the Prudential Risk Committee and as a member of the Conduct Risk Committee, the Audit Committee and the Nominations Committee.



Mr Adrian Coles

Senior Independent Director

Mr Adrian Coles, age 64, was appointed to the Board in May 2014. His background is as an economist and, until his retirement, he was the Director General of the Building Societies Association for 20 years. He was awarded an OBE in the 2011 New Years Honours list for services to financial services. Accordingly, Mr Coles brings relevant building society sector experience. Mr Coles is the Senior Independent Director. During the year he served as Chair of the Conduct Risk Committee and as a member of the Prudential Risk Committee, the Personnel & Remuneration Committee and the Nominations Committee.



Dr Margaret Cullen

Non-Executive Director

Dr Margaret Cullen, age 47, was appointed to the Board in February 2015. She has held senior positions in a number of large financial services organisations including a period working for the Central Bank of Ireland. Dr Cullen is a specialist in the area of corporate governance and is currently an academic leading specialist director programmes. During the year Dr Cullen served as Chair of both the Personnel & Remuneration Committee and the Audit Committee and as a member of the Conduct Risk Committee.



Mr Keith Jess

Non-Executive Director

Mr Keith Jess, age 61, was appointed to the Board in August 2017. He is a Chartered Accountant by profession and, until his retirement, was a partner in a leading accountancy practice. Accordingly, he brings to the Board relevant financial, accounting and risk experience. During the year Mr Jess served as Chair of the Audit Committee and as a member of the Prudential Risk Committee.

Executive Directors



Mrs Darina Armstrong

Chief Executive

Mrs Darina Armstrong, age 51, was appointed to the Board in January 2005. She is a Chartered Accountant and has been employed by the Society for over 25 years. Mrs Armstrong was appointed as the Society's Chief Executive with effect from January 2011, having previously been Finance Director. She has overall responsibility for running the business of Progressive within the strategic framework set by the Board. During the year Mrs Armstrong served as a member of the Nominations Committee and both Risk Committees.



Mr Michael Boyd

Deputy Chief Executive and Finance Director

Mr Michael Boyd, age 49, was appointed to the Board in April 2011 and is the Society's Deputy Chief Executive and Finance Director. He is a Chartered Accountant and has been employed by the Society for over 20 years in various finance and risk roles and served the Board for 5 years as Secretary. During the year Mr Boyd served as a member of the Prudential Risk Committee.



Mr Declan Moore

Operations Director

Mr Declan Moore, age 53, was appointed to the Board in July 2014. He has been employed by the Society for over 25 years and has worked in the building society sector for more than 30 years. His roles have included branch and area management and, more recently, responsibility for sales, marketing and branch operations. During the year Mr Moore served as a member of the Conduct Risk Committee.

CORPORATE GOVERNANCE

INTRODUCTION

The Directors are committed to best practice in Corporate Governance. The Financial Reporting Council (FRC) issued a new UK Corporate Governance Code in July 2018. The new Code applies to accounting periods beginning on or after 1st January 2019. Accordingly, the Directors have considered the Society's adherence to good Corporate Governance by reference to the UK Corporate Governance Code issued by the FRC in April 2016 (the Code). Although not all of the provisions of the Code are appropriate for a mutual building society, the Board believes it is appropriate to adopt its principles in so far as they relate to building societies and throughout the year ended 31st December 2018 the Society complied with the provisions of the Code in this manner. The Code is available from the FRC website at www.frc.org.uk.

THE BOARD

Code Principle A.1 *"Every company should be headed by an effective Board which is collectively responsible for the long-term success of the company."*

The Board's role is to focus on strategic decisions within a framework of prudent and effective controls, which enable risk to be assessed and managed. The Board has a general duty to take decisions objectively in the interests of the Society and to ensure that the Society operates within its Rules and Memorandum, regulations and guidance issued by relevant regulatory authorities and all relevant legislation. In addition, it ensures that appropriate systems of control, human resources and risk management are in place to safeguard Members' interests. The Board normally meets eleven times a year and holds further meetings as and when required. The Board met on eleven occasions during 2018. At least once a year, the

non-executive Directors meet without the executive Directors present and on another occasion without the Chair present. A schedule of retained powers and those delegated by the Board is maintained. The day-to-day running of the Society is delegated to members of the senior management team and management committees.

The Board has appointed a Senior Independent Director, Mr Adrian Coles, whose role is to attend to any matters requiring to be dealt with independently from the Chair, Vice-Chair and Chief Executive.

The Board and each Committee reviewed its own effectiveness in 2018 by means of a self-assessment questionnaire. The results of the Board Committee assessments are in turn reviewed by the Board. In addition, during 2018, the Directors' completed two workshops, using a Strength Deployment Inventory tool, to provide awareness in relation to strengths and motivations which drive behaviour particularly during discussions and negotiations. The output from the workshops provided assurance that the Board has a diversity of outlook and approach to challenge and support of the Executive which contributes towards good Corporate Governance.

The Board is satisfied that the evaluation process meets the needs of the Society and its Members, but is mindful of the Code requirement for FTSE 350 companies to conduct an external evaluation every three years, and will keep this under review.

The Board operates several Committees, which cover key policy decision areas of the Society. Each Committee is formally constituted with written Terms of Reference, which are available to Members on request by writing to the Society Secretary at the Society's Head Office. Minutes of all Committees are formally recorded and reported to the Board.

The Board Committees during the year were:

Personnel & Remuneration Committee

This Committee considers remuneration and contractual arrangements of executive Directors and senior management and the terms and conditions of employment for staff. Details of the Remuneration Policy can be found in the Directors' Remuneration Report.

Audit Committee

This Committee considers matters of internal and external audit arrangements, systems of control and financial reporting. Full details of the work of this Committee can be found in the Audit Committee Report.

Nominations Committee

This Committee is responsible for reviewing the size, composition, skills, knowledge and experience required of the Board. Suitable candidates for membership of the Board are normally identified by independent search consultants for the consideration of the Committee and recommendations are then made to the Board.

Prudential Risk Committee

This Committee is responsible for setting the Society's prudential risk appetite, for risk monitoring and for its capital and liquidity management frameworks. The Committee is also responsible for reviewing and challenging the Society's assessment and measurement of key prudential risks, and for providing oversight and challenge to the design and execution of stress testing. The Prudential Risk Committee discusses the Individual Liquidity Adequacy Assessment Process and Internal Capital Adequacy Assessment Process, evaluates lending and liquidity quality and reviews business continuity arrangements.

Management committees report to the Prudential Risk Committee, the principal of which is the Asset and Liability Committee. The Asset and Liability Committee is responsible for the management and composition of the Society's assets and liabilities, monitoring the Society's exposure to interest rate variations, and monitoring and managing the operation of the Society's liquidity, wholesale funding and hedging policies.

Conduct Risk Committee

This Committee is responsible for ensuring that the Society meets its regulatory and legal obligations with regard to delivering business in a clear, transparent and fair manner. It performs its role by defining the components and evidential requirements of the Society's Conduct of Business regime and by ensuring effective governance and control frameworks are in place, maintained and monitored, which leads to good customer outcomes.

Two management committees, namely the Marketing Committee and the Product Committee, report to the Conduct Risk Committee. The Marketing Committee is responsible for the development and monitoring of an overall distribution strategy, the identification of potential initiatives and products and the development of the Society's brand proposition. The Product Committee is responsible for overseeing the development of new mortgage and savings products. These responsibilities are considered within the Society's Conduct Risk Policy to ensure that any risks of customer detriment are identified and appropriate actions are in place to mitigate and monitor such risks.

DIRECTORS' ATTENDANCE RECORDS

Directors' attendance records at Board meetings and relevant Board Committees in the year are as follows:

	Board	Personnel & Remuneration Committee	Audit Committee	Nominations Committee	Prudential Risk Committee	Conduct Risk Committee
M W Parrott	11(11)	4(4)	2(2)	3(3)	*	*
G McGinn	11(11)	*	5(5)	3(3)	5(5)	4(4)
A Coles	11(11)	4(4)	*	3(3)	5(5)	4(4)
M Cullen	11(11)	4(4)	5(5)	*	*	4(4)
K Jess	10(11)	*	5(5)	*	5(5)	*
D Armstrong	11(11)	*	*	3(3)	5(5)	4(4)
M S Boyd	11(11)	*	*	*	4(5)	*
D Moore	11(11)	*	*	*	*	4(4)

Total scheduled meetings that each Director could have attended are shown in brackets.

* Not a member of this Committee

DIVISION OF RESPONSIBILITIES

Code Principle A.2 *"There should be a clear division of responsibilities at the head of the company between the running of the Board and the executive responsibility for the running of the company's business. No one individual should have unfettered powers of decision."*

The offices of Chair and Chief Executive are distinct with the Chair responsible for leading the Board and the Chief Executive responsible for managing the Society's business within the strategic framework set by the Board. Mr Michael Parrott is the Society's Chair and the post of Chief Executive is held by Mrs Darina Armstrong.

The 'Strengthening Accountability in Banking: a new regulatory framework for individuals' regime, effective from 7th March 2016, introduced a responsibilities framework where specific Senior Management Functions and Prescribed Responsibilities are allocated to individuals. The Board is content that the allocation of Senior Management Functions and Prescribed Responsibilities between the Directors and senior management is appropriate and meets the requirements of the regime.

THE CHAIR

Code Principle A.3 *"The Chairman is responsible for leadership of the Board and ensuring its effectiveness on all aspects of its role."*

The Chair sets the direction of the Board and promotes a culture of openness and debate

by facilitating the effective contribution of non-executive Directors and maintaining constructive relations between executive and non-executive Directors. The Chair also ensures that the Directors receive accurate, timely and clear information.

NON-EXECUTIVE DIRECTORS

Code Principle A.4 *"As part of their role as members of a unitary Board, non-executive Directors should constructively challenge and help develop proposals on strategy."*

The non-executive Directors are responsible for bringing independent judgement to the monitoring of performance and resources and for developing, scrutinising and providing effective challenge to the Board's discussions on strategic proposals, whilst supporting executive management. Their role requires an understanding of the risks in the business and the provision of leadership within a framework of prudent and effective risk management controls.

THE COMPOSITION OF THE BOARD

Code Principle B.1 *"The Board and its Committees should have the appropriate balance of skills, experience, independence and knowledge of the company to enable them to discharge their respective duties and responsibilities effectively."*

During the year the Board consisted of five non-executive Directors and three executive Directors. The size and composition of the Board is kept under review to ensure an appropriate balance of skills and experience for the requirements of the business.

The Chair conducts a thorough review of all non-executive Directors to assess their independence and their contribution to the Board. He confirms that all non-executive Directors continue to be effective and independent in character and judgement. In addition, all non-executive Directors are free of any relationships or circumstances that might materially interfere with the exercise of their judgement.

Following an assessment led by the Senior Independent Director, the Chair is also confirmed as being effective and independent in character and judgement. The assessment of independence takes account of the period of time that the Chair has served on the Board.

APPOINTMENTS TO THE BOARD

Code Principle B.2 *“There should be a formal, rigorous and transparent procedure for the appointment of new Directors to the Board.”*

The Nominations Committee leads the process for Board appointments and makes recommendations to the Board. The Committee comprises the Chair, the Vice-Chair, the Senior Independent Director and the Chief Executive. The Committee evaluates the plans for orderly succession aimed at ensuring an appropriate balance of skills, diversity and experience on the Board. In light of this evaluation, a description of the role and capabilities for a particular appointment is prepared. The Nominations Committee has a rigorous procedure for the appointment of new non-executive Directors to the Board. This procedure ensures appointments to the Board are based on merit and normally includes the use of independent recruitment consultants. Currently this role is fulfilled by Forde May Consulting which has no other connection with the Society.

The Society complies with the PRA and FCA (the Regulators) Strengthening Accountability in Banking Regime and all Directors are required to be either; registered with the Regulators as Approved Persons in order to fulfil their Senior Management Function(s) and Prescribed Responsibilities as Directors, or have been Notified to the Regulators as holding the position of non-executive Director. In addition all Directors must meet the tests of fitness and propriety laid down by the Regulator. They are also subject to election by Members at the Annual General Meeting following their appointment.

The Directors believe that the Board broadly reflects the community and cultural diversity within the Society’s membership base.

The Chair is appointed to the position by the Board from among the existing non-executive Directors. This practice is supported by the Regulators.

COMMITMENT

Code Principle B.3 *“All Directors should be able to allocate sufficient time to the company to discharge their responsibilities effectively.”*

The Nominations Committee evaluates the ability of Directors to commit the time required for their role prior to appointment. The formal appraisal process carried out by the Chair each year also assesses whether Directors have demonstrated this ability during the year.

The terms and conditions of appointment of non-executive Directors may be obtained by writing to the Society Secretary at the Society’s Head Office.

DEVELOPMENT

Code Principle B.4 *“All Directors should receive induction on joining the Board and should regularly update and refresh their skills and knowledge.”*

On appointment, the Society requires non-executive Directors to attend in-house induction training which includes sessions on Liquidity Risk, Capital Risk, Credit and Interest Rate Risk and Conduct Risk. There are also sessions on Finance and Key Resources. Additionally, new Directors are expected to attend relevant training provided by the Building Societies Association, which covers building society business, Directors’ responsibilities and the regulatory environment. Presentations to the Board by senior management and external courses provide opportunities for non-executive Directors to update their skills and knowledge base. The Chair ensures that non-executive Directors continually update their skills and knowledge to fulfil their role on the Board and any Committees. Training and development needs are identified and individual Director performance and effectiveness evaluated as part of the annual appraisal of the Board.

These needs are usually met by internal briefings and via attendance at industry seminars and conferences.

INFORMATION AND SUPPORT

Code Principle B.5 *“The Board should be supplied in a timely manner with information in a form and of a quality appropriate to enable it to discharge its duties.”*

The Chair ensures the Board receives accurate, timely and clear information to enable Directors to make effective contributions to Board discussions. This information is provided by executive Directors and senior management, who are available to the Board to provide clarification and amplification where necessary.

All Directors have access to the advice of the Society Secretary and, if necessary, are able to take independent professional advice at the expense of the Society.

PERFORMANCE EVALUATION

Code Principle B.6 *“The Board should undertake a formal and rigorous annual evaluation of its own performance and that of its Committees and individual Directors.”*

The Chair conducts assessments of all Directors individually, reviewing their performance, contribution and commitment to the role.

The Chair is able to confirm that the performance of all Board members continues to be effective and all members are committed to providing sufficient time for Board and Committee meetings and any other necessary duties.

Following a formal appraisal of the Chair led by the Senior Independent Director, the Board can confirm that the performance of Mr Michael Parrott, as Chair, is effective and that he devotes sufficient time for Board and Committee meetings and any other necessary duties.

RE-ELECTION

Code Principle B.7 *“All Directors should be submitted for re-election at regular intervals, subject to continued satisfactory performance.”*

New Directors are subject to election by Members at the Annual General Meeting following the Director's appointment, in accordance with the Rules of the Society. All other Directors who have not been elected or re-elected at either of the last two Annual General Meetings shall retire from office on rotation at the next Annual General Meeting.

FINANCIAL AND BUSINESS REPORTING

Code Principle C.1 *“The Board should present a fair, balanced and understandable assessment of the company's position and prospects.”*

The Statement of Directors' Responsibilities sets out the Board's responsibilities in relation to the preparation of the Society's Annual Accounts and a statement that the Society's business is a going concern is included in the Directors' Report. The Directors have evaluated the Society's performance in the Strategic Report and the Business Review. The outlook for the Society is considered in the Business Review.

The Audit Committee has advised the Board that, after due consideration and review, the Annual

Report and Accounts are, in the opinion of the Committee, fair, balanced and understandable.

RISK MANAGEMENT AND INTERNAL CONTROL

Code Principle C.2 *“The Board is responsible for determining the nature and extent of the principal risks it is willing to take in achieving its strategic objectives. The Board should maintain sound risk management and internal control systems.”*

The responsibility for implementing, operating and monitoring systems of risk management and internal control has been delegated by the Board to senior management. The Audit Committee, the Prudential Risk Committee and the Conduct Risk Committee, on behalf of the Board, are responsible for reviewing the adequacy of these processes. The system of internal control is designed to allow the Society to achieve its strategic objectives within a managed risk profile. However, no system of internal control can completely eradicate risk. As such, the internal control system can only provide reasonable and not absolute assurance against material misstatement or loss.

There is an established Risk Management Framework which identifies, evaluates and manages significant risks faced by the Society. The Board has ultimate responsibility for ensuring the effectiveness of the Society's systems of risk management and internal control and, following robust assessments of the principal risks by the Audit Committee, the Prudential Risk Committee and Conduct Risk Committee, it is satisfied that the Society's systems are effective and meet the requirements of the Code.

AUDIT COMMITTEE AND AUDITORS

Code Principle C.3 *“The Board should establish formal and transparent arrangements for considering how they should apply the corporate reporting, risk management internal control principles and for maintaining an appropriate relationship with the company's auditors.”*

The membership of the Society's Audit Committee comprises three non-executive Directors. The Board is satisfied that at least one member of the Committee has recent and relevant financial experience and that the Committee as a whole has competence relevant to the sector within which the Society operates.

The Committee usually meets five times a year. In addition to non-executive Directors, the meetings are also attended by representatives from the Society's internal and external auditors, its three executive Directors and other members of senior

management by invitation as appropriate. At least annually, external auditors meet with the Committee Chair and with the Committee in the absence of any executive Directors.

The Committee considers the adequacy of internal controls. It also reviews both internal and external audit reports, assesses the effectiveness of the internal and external auditors and agrees the annual internal audit plan. The Committee also has responsibility for ensuring effective whistleblowing arrangements are in place, which enables any concerns to be raised by employees in confidence.

Minutes of the Committee's meetings are distributed to all Board members and the Chair of the Committee reports to the Board at each regular meeting of the Board following a meeting of the Committee.

The auditors may provide non-audit services on a consultancy basis to the Society. The extent and cost of the work is reported to the Audit Committee for approval in accordance with an agreed policy statement. The Revised Ethical Standard 2016 introduced restrictions around the provision of non-audit services, including tax services. The Society has ensured compliance with these regulations. The Society is of the opinion that auditor objectivity and independence is not challenged by provision of services allowable under the Revised Ethical Standard.

REMUNERATION

Code Principle D.1 *"Executive Directors' remuneration should be designed to promote the long-term success of the company. Performance related elements should be transparent, stretching and rigorously applied."*

Code Principle D.2 *"There should be a formal and transparent procedure for developing policy on executive remuneration and for fixing the remuneration packages of individual Directors. No Director should be involved in deciding his or her own remuneration."*

The remuneration policies for executive and non-executive Directors are set out in the Directors' Remuneration Report. These policies explain the Society's application of the Code Principles.

DIALOGUE WITH SHAREHOLDERS

Code Principle E.1 *"There should be a dialogue with shareholders based on the mutual understanding of objectives. The Board as a whole has responsibility for ensuring that a satisfactory dialogue with shareholders takes place."*

The Society, as a mutual organisation, has Members rather than shareholders. The Board welcomes the views of Members. The Directors, all of whom are

Members of the Society, are drawn from the business community, which provides feedback on the activities of the Society.

In addition, the Board receives management information on how the Society is perceived by the Members via customer surveys, complaint returns and compliments received.

The Chair, Chief Executive and other Directors are available to Members who wish to relay their views to the Board. In particular, the Senior Independent Director is available in circumstances where contact through the normal channels of Chair, Vice-Chair or Chief Executive has failed to resolve a matter or where such contact might not be appropriate.

CONSTRUCTIVE USE OF THE ANNUAL GENERAL MEETING (AGM)

Code Principle E.2 *"The Board should use the general meetings to communicate with investors and to encourage their participation."*

Each year details of the Society's AGM and ballot for the election of Directors are sent to Members who are eligible to vote. Members are encouraged to vote either by personal attendance, by voting online or by using voting forms. These online votes and voting forms are part of the ballot entitling Members to vote or to appoint a proxy to vote for them at the AGM if they are unable, or decide not, to attend. All proxy votes are counted by an independent agency.

To encourage Member participation the Society makes a donation to a nominated charity for each vote returned. A poll is called in connection with each resolution at the AGM and Members are offered the opportunity at the meeting to raise any issues on the resolutions. If, in the opinion of the Board, a significant proportion of votes has been cast against a resolution at the AGM, the Society will explain to Members what actions it intends to take to understand the reasons behind the vote result.

Unless their absence is unavoidable all Directors are present at the AGM each year, and are available to answer questions.

The Board believes that the AGM and other communications with its Members provides the opportunity for Members to give feedback to the Society on any aspect of its activities.



Michael Parrott
Chair
26th February 2019

AUDIT COMMITTEE REPORT

The Audit Committee is an essential part of Progressive's governance framework to which the Board has delegated oversight of the Society's financial reporting, internal controls, internal audit and external audit. This report provides an overview of the Committee's work and details of how it has discharged its responsibilities during the year.

The responsibilities of the Committee are in line with the provisions of the Financial Reporting Council (FRC) Guidance on Audit Committees.

The main function of the Committee is to assist the Board in fulfilling its oversight responsibilities, specifically the ongoing review, monitoring and assessment of:

- the integrity of the financial statements, any formal announcements relating to financial performance and significant financial reporting judgements contained in them;
- the effectiveness of the system of internal control processes;
- the internal audit and external audit processes;
- the appointment, re-appointment and removal of the external auditors and the periodic review of their performance and independence; and
- the policy on the use of external auditors for non-audit work.

Following each Committee meeting, the minutes of the meeting are distributed to the Board, and the Committee Chair provides an update to the Society's Board on key matters discussed by the Committee.

The Committee comprises independent non-executive Directors (as detailed in the Corporate Governance Report). Dr Margaret Cullen chaired

the Committee at the beginning of the year, following which the Chair of the Committee passed to Mr Keith Jess. The Committee members have been selected to provide the wide range of financial and commercial expertise necessary to fulfil the Committee's duties. The Board considers that the Committee as a whole has competence relevant to the financial services sector and considers that at least one of the Committee members has recent and relevant experience as required by the UK Corporate Governance Code 2016 (the Code).

Meetings are attended by the non-executive Directors, and, by invitation, the Chief Executive, the Deputy Chief Executive & Finance Director and the Operations Director. Other relevant senior management are also invited to attend certain meetings in order to provide insight and enhance the Committee's awareness of key issues and developments. The outsourced internal auditor, PwC LLP, and the external auditor, Deloitte, are also invited to each meeting. The Committee meets at least once each year with the external auditor and the internal auditor without management being present.

Key areas reviewed during 2018

The Committee met five times during the year and focused on the following matters:

1. Financial Reporting

The primary role of the Committee in relation to financial reporting is to review and assess with management and the external auditor the integrity and appropriateness of the annual financial statements concentrating on amongst other matters:

- the quality and acceptability of accounting policies and practices;
- the clarity of the disclosures and compliance with financial reporting standards and relevant financial and governance reporting requirements. This includes advising the Board on whether the Annual Report and Accounts, when taken as a whole are fair, balanced and understandable and provide information sufficient for Members to assess the Society's performance, business model and strategy; and
- material areas in which significant judgements have been applied or there has been discussion with the external auditor.

To aid its review, the Committee considered reports from the Deputy Chief Executive & Finance Director and reports from the external auditor on the outcomes of their annual audit.

The Audit Committee supports Deloitte in displaying the necessary scepticism their role requires. The primary areas of judgement considered by the Committee in relation to the 2018 accounts were:

- loan loss provisions
 - review of judgements used to determine timing of recognition and valuation of loan loss provisions in line with FRS 102.
- revenue recognition
 - review of the design, implementation and operating effectiveness of the controls

around the calculation of interest income and charges, including the timing of fees and commission recognition under effective interest rate methodologies.

- management override of controls
 - review of judgements and decisions made by management in making accounting estimates included in the financial statements to evaluate the risk of material misstatement.

In considering whether the 2018 Annual Report and Accounts were fair, balanced and understandable, the Committee satisfied itself that there was a robust process of review and challenge.

The Audit Committee fully discharged its responsibilities in relation to financial reporting of the Annual Report and Accounts 2018.

2. Internal Audit

The Committee is responsible for monitoring internal audit activities and effectiveness and ensuring that sufficient resources are in place. In order to provide the scalability and flexibility of specialist resources required within internal audit, the Society continues to outsource this work to PwC LLP. This enables the Society to leverage the skills and expertise of an external specialist provider who has extensive depth of resources.

Prior to the commencement of each financial year, the Committee receives, considers and approves internal audit's annual work plan in the context of a robust risk assessment carried out by internal audit. Key reviews were completed through their agreed work programme during the year including areas of internal control significance, (e.g. treasury function, payroll and expenses, recruitment processes, branch operations, customer service, arrears management, provisioning model, IT controls and upgrades) and compliance with regulatory guidance (e.g. capital, liquidity, senior management accountability, regulatory returns, foreign legislation, data protection, training and competence, recovery plans, and mortgage market review).

Internal audit findings and thematic issues identified were considered by the Committee, as well as management's response and the tracking and completion of outstanding actions.

The Committee considers the guidance from the Chartered Institute of Internal Auditors entitled 'Effective Internal Audit in the Financial Services Sector' when ensuring that the internal auditors and the Committee are fulfilling their obligations in a robust manner.

The Committee also approved the fee for the programme of internal audit work for the year having reviewed the scope of the work programme in detail.

During the year the Committee carried out a review of the effectiveness of the provision of the internal audit function by PwC LLP and concluded that the services provided operated in line with the agreed plan, providing appropriate assurance on the Society's operations. The review concluded that PwC LLP provided an effective internal audit service to the Society.

PwC LLP operate in accordance with an Internal Audit Charter, which may be found on the Society's website.

3. System of Internal Controls

The Board recognises the importance of sound systems of internal control in the achievement of its objectives and the safeguarding of Members' and Society assets. Internal control also facilitates the effectiveness and efficiency of operations, helps to ensure the reliability of internal and external reporting and assists in compliance with applicable laws and regulations.

The Society operates in a dynamic business environment and, as a result, the risks it faces are continually changing. The internal control framework has been designed to ensure thorough and regular evaluation of the nature and extent of risk and the Society's ability to react accordingly. It is the role of management to implement the Board's policies on risk and control. It is also recognised that all employees have responsibility for internal control as part of their accountability for achieving objectives. Staff training and induction is designed to ensure that they are clear on their accountabilities in this area and are competent to operate and monitor the internal control framework.

The internal audit function provided independent assurance to the Board on the effectiveness of the internal control framework through the Audit Committee.

The Committee reviewed this aspect through regular reporting from management, the Society's internal auditor and the external auditor.

The main internal control issues which were reviewed by the Committee in 2018 were:

- conduct related issues,
- prudential related issues,
- internal audit plans,
- control reports from the external auditor, Deloitte, in relation to the financial reporting process arising from the external audit. During the year, Deloitte did not highlight any material control weaknesses,
- the status of issues raised in control reports which were tracked closely. During the year, the volume and age profile of issues raised remained within appropriate parameters,
- whistleblowing arrangements - the Committee reviews the Society's whistleblowing arrangements and the effectiveness of its whistleblowing systems and controls each year. Awareness of whistleblowing arrangements within the Society is maintained in a number of ways including internal communications and training modules. The Society has appointed a Whistleblowing Champion, Mr Keith Jess. The Whistleblowing Champion is responsible for ensuring and overseeing the integrity, independence and effectiveness of the Society's policies and procedures intended to protect whistleblowers from being victimised because they disclosed a reportable concern.

The information received and considered by the Committee provided reasonable assurance that during 2018 there were no material breaches of control or regulatory standards and that, overall, the Society maintained an adequate internal control framework that met the principles of the Code.

4. External Audit

The effectiveness of the external audit process is dependent on appropriate audit risk identification and, at the start of the audit cycle, the Committee receives from Deloitte a detailed audit plan, identifying their assessment of the key risks.

The Committee carries out an annual review of the effectiveness of the external auditor based on the competencies of audit staff and the conduct of the year-end audit. This review was completed by the Deputy Chief Executive & Finance Director. Results of the review and the Committee's discussions confirm that Deloitte produced a highly effective audit process.

The Committee holds a private meeting with the external auditor at least once per year, usually after the Annual Report and Accounts have been signed. This provides the opportunity for open dialogue and feedback from the Committee and the auditor without management being present. Matters typically discussed include the auditor's assessment of business risks and management's activity in relation to these risks, the transparency and openness of interactions with management, confirmation that there has been no restriction in scope placed on them by management, independence of their audit and how they have exercised professional scepticism. The Chair of the Audit Committee also meets the external audit partner outside the formal Committee process during the year.

The Committee considers the reappointment of the external auditor, including rotation of the audit partner, each year and also assesses their independence on an ongoing basis. The external auditor is required to rotate the auditor partner responsible for the Society's audit at least every seven years. The audit in relation to the 2018 results was the second for the current audit partner, Brian O'Callaghan, following the reappointment of Deloitte as a result of a competitive tendering process during 2016.

The Committee approved the fees for audit services for 2018 after a review of the level and nature of the work to be performed and was satisfied that the fees were appropriate for the scope of the work required.

As a further safeguard to help avoid the objectivity and the independence of the external auditor becoming compromised, the Committee has a formal policy governing the engagement of the

external auditor to provide non-audit services. The Committee was content that non-audit services were not provided by Deloitte during the year and hence the objectivity and independence of Deloitte has not been compromised. In addition, the objectivity and independence of the external auditor is protected in the provision of non-audit services by individual terms of engagement for each assignment.

5. Audit Committee Effectiveness

The Committee conducts a formal self assessment review to monitor its effectiveness annually. The review was performed using anonymous questionnaires completed by Committee members and regular attendees at meetings.

The review concluded that the Committee had operated effectively and in accordance with its Terms of Reference. The Committee reviewed its Terms of Reference during the year and found them to be fit for purpose.



Keith Jess
Chair of the Audit Committee
26th February 2019

DIRECTORS' REMUNERATION REPORT

For the year ended 31st December 2018

This report sets out the Board's policy on the remuneration of Directors of the Society. The Society has adopted high standards of corporate governance and this includes the provision to its Members of full details of Directors' remuneration. Members will be asked to vote at the Annual General Meeting on an advisory resolution on the Board's policy on the remuneration of Directors.

The policy for the remuneration and contractual arrangements for executive Directors and other members of the executive team, and for the pay increments and performance related pay for all staff is set by the Board following recommendations from the Personnel & Remuneration Committee and is described below.

PERSONNEL & REMUNERATION COMMITTEE

The Personnel & Remuneration Committee (the Committee) is a Committee of the Board and is composed of three independent, non-executive Directors. In 2018 they were Dr Margaret Cullen (Chair), Michael Parrott and Adrian Coles. The Committee makes recommendations to the Board on the contractual arrangements of executive Directors and on the pay increments and performance related pay for all Society staff. This Committee has access to independent advice where it considers it appropriate.

The Committee seeks input from the Society's Chief Executive, the Deputy Chief Executive & Finance Director and the Head of Human Resources in relation to challenges in the labour market, key person retention risk and aspects of the remuneration structure. They provide information relevant to the Committee's deliberations, as and when required, and attend meetings at the Committee's request.

The Committee's Terms of Reference are available upon request in writing to the Society Secretary.

In making its decisions and recommendations relating to executive fixed remuneration, the Committee takes into account a variety of factors, including the comparative benefit packages of senior staff across a relevant peer group of financial institutions, the competitive market for financial services staff in Northern Ireland and macro-economic conditions.

The Committee supports linking staff rewards to Society performance, including good Member outcomes, but does not support a culture of incentive-driven remuneration structures that could result in inappropriate behaviours and the Society's remuneration philosophy reflects that. In determining performance related pay metrics, the Committee pays close attention to the achievement of strategic objectives set by the Board, the risks to which the Society is exposed, external market conditions, the Society's commitment to its employees and the Society's overall responsibility to Members within a framework of good corporate governance. It is critical that executive reward is aligned with the experience of Members of the Society.

POLICY AIMS AND OBJECTIVES

The Committee's decision-making processes reflect:

- The need to recruit and retain staff with appropriate skills and experience to make an effective contribution to the Society's strategy and operations, and so to act in the long-term interests of the Society's Members.
- The need for a transparent link between Society performance (financial and non-financial) and performance related remuneration.
- The levels of remuneration (fixed and performance related) paid for financial services positions and / or levels of experience within a peer group of building societies selected by the Committee.
- Macro-economic conditions in Northern Ireland, including inflation.
- The need to ensure that the remuneration policy of the Society is consistent with the Society's overall strategic objectives (including Member outcomes), risk appetite as determined by the Board, and in no way encourages behaviour inconsistent with the ethos of the Society and / or risk taking outside this risk appetite.
- The application of provisions of the Prudential Regulation Authority's Remuneration Code to building societies where proportionate to the Society.
- The provisions of the UK Corporate Governance Code, as they relate to building societies.

The Society seeks to ensure that its remuneration decisions are in line with the Society's strategy and long-term objectives, all of which reflect the Society's status as a mutual society. The emphasis of the Society's performance related pay policy is on rewarding strategic outcomes, particularly Member-driven outcomes, consistent with our mutuality.

Our policy in relation to performance related pay takes into account the need to retain a strong financial position. Performance related

remuneration amounts will not be paid unless they are sustainable within the Society's current financial condition and future prospects. Performance related pay is not guaranteed and all schemes are non-contractual. All staff of the Society are subject to the same performance measures reflecting our ethos of 'One Society, One Team'.

CONFLICTS OF INTEREST

The Society seeks to manage conflicts of interest related to remuneration decisions. The Committee is aware of the potential for such conflicts when considering remuneration for Directors, and seeks external professional advice where appropriate. Executive Directors are not involved in the determination of their remuneration.

DIRECTORS' SERVICE CONTRACTS

The Society has a one year rolling service contract with each of the executive Directors which is terminable by the Director on six months' notice. Provision for compensation for loss of office is included in the contract. The Society will not enter into an employment contract which would compensate any individual for failing to perform his / her duties satisfactorily.

STATUTORY CONSIDERATIONS

The Society will ensure that its remuneration decisions are in line with statutory requirements, for example, in relation to equal pay and non-discrimination.

REMUNERATION OF EXECUTIVE DIRECTORS

The policy in respect of executive Directors' remuneration is to set remuneration at a level to secure employment of and retain high quality executive Directors. The Society seeks to establish a balance between the fixed and performance related elements of remuneration commensurate with the Society's mutual ethos. The Committee has been mandated by the Board to ensure that fixed remuneration is in line with the market rate for executive directors in similar positions at comparable organisations.

The main components of the executive Directors' remuneration are:

Fixed Remuneration: Base Salary

There were three executive Directors in post during 2018. Their duties are carried out in line with formally approved job descriptions. The base pay remuneration of executive Directors is set to take account of the job content and responsibilities involved, year-on-year performance, and the salaries and incentives payable to executives in similar roles within a peer group of building societies selected by the Committee.

The Committee conducts a comprehensive review of executive fixed remuneration at least every three years. The last review was completed in 2017. In conducting this review, a peer group of building societies is selected by the Committee based on their comparability to the Society in terms of both balance sheet size and complexity. The base pay of the Society's three executive Directors is compared to the equivalent levels across the peer group. The Committee consults with external consultants as regards the appropriateness of the peer group and where to position the executive fixed remuneration of the Society in relation to the peer group. Following due consideration, the Committee makes a recommendation regarding base pay levels for the executive Directors.

The base pay of executive Directors for the financial years 2018 and 2017 is included in Note 8 to the Accounts.

Pension and Other Benefits

The executive Directors are members of the Society's Staff Pension Scheme and participate in an unfunded arrangement. They contribute a total of 8% of salaries to the defined benefit scheme. Other taxable benefits for which the executive Directors are eligible include a car or car allowance, fuel allowance and private medical insurance.

Performance Related Remuneration

The Society operates an annual performance related pay scheme. It does not operate a long term incentive scheme. However, in considering the metrics for the annual scheme, the Committee has regard to the goals set by the Board in the Society's five-year Strategic Plan. None of the payments are pensionable. The structure of the scheme is considered by the Committee at the beginning of each financial year and recommended to the Board for approval. For 2018, the scheme was subject to a cap of 12% of base salary during the year. A matrix of performance related metrics is determined and agreed by the Board.

All Society staff are part of this performance related pay scheme. There is currently no separate remuneration scheme for executive Directors, senior management (Chief Information Officer, Chief Risk Officer, Head of Conduct Risk, Head of Human Resources, and Head of Lending and Savings) and other Society staff. The objective is to create a 'One Society, One Team' culture and not having a separate executive remuneration programme for performance related pay has been deemed consistent with this ethos.

The performance related pay scheme has been designed to fulfil a number of key objectives which provide a link between the Society's strategy, value and culture as measured by Member and regulatory outcomes and the efficacy of the Society's system of internal controls. Performance appraisals of the executive Directors are carried out at least annually to assess their success in meeting individual and strategic objectives.

The key objectives which drive the scheme are:

- linking staff efforts to delivering a quality Member service,
- improving business performance,
- creating the desired culture for the Society.

The performance related metrics established for 2018 (linked to the Society's Vision, Mission and Values) fall into one of three key areas:

- Behaviours and Culture
- Financial Performance
- Regulatory Outcomes

The executive Directors have continued to deliver strong performance in line with the Society's strategy. The remuneration of the executive Directors in 2018 included an earned performance related pay element of 10% of salary related to the

overall performance of the Society in line with its strategic objectives and, in particular, exceeding targets for behaviours and culture.

The Board agreed, following Committee recommendations, that the current approach to performance related pay whereby all Society staff (including the executive Directors and senior management) are subject to the same performance criteria, is retained. It is proposed to maintain the maximum amount payable under the performance related pay scheme at 12% of salary for 2019, which is the same level since 2016. The performance related criteria are reviewed annually and adjusted to reflect any changes in financial targets, required behaviours, regulatory approaches and risk / control objectives.

REMUNERATION POLICY FOR NON-EXECUTIVE DIRECTORS

The review and setting of fees for non-executive Directors is principles based. These guiding principles are:

- Fees under consideration relate to the post not the individual.
- Fees paid should be appropriate to recruit or retain an individual to that post with appropriate skills, expertise, qualifications and experience.
- Fees should reflect the time and commitment required for the role.
- The market within which the Society seeks to recruit Directors should not be limited to Northern Ireland.
- In assessing the market, the fees should take into account the fees paid to non-executive Directors' by similar institutions, giving appropriate weighting to the complexity of the institution and the market in which it operates.
- The approach adopted should be consistent with the approach used in determining executive remuneration.
- No Director has a say in his or her pay decisions.

Remuneration of the Chair is reviewed and set by the other Directors, led by the Senior Independent Director, taking into account the fees paid to the Chairs of comparable institutions in the UK.

The remuneration of the other non-executive Directors is determined by the Board Chair and the executive Directors having considered director remuneration conditions at other societies. The Board aims to ensure that fees are in line with the amount paid to non-executive directors in similar positions at comparable organisations. Additional fees are paid to the Chairs of the Board Committees as set out in Note 8.

Non-executive Directors do not have service contracts, are not members of the Society's pension schemes and have no entitlements under performance related pay schemes. Their effectiveness is appraised annually by the Chair, and the Board as a whole, under the leadership of the Senior Independent Director, assesses the Chair's performance.

REMUNERATION FOR THE YEAR ENDED 31st DECEMBER 2018

Full details of Directors' remuneration for 2018 and prior year comparatives, all of which form part of this report, can be found in Note 8 to the Accounts.



Dr Margaret Cullen
Chair of the Personnel & Remuneration Committee
26th February 2019

DIRECTORS' REPORT

for the year ended 31st December 2018

The Directors' Report should be read in conjunction with the Chair's Statement, the Chief Executive's Review and the Strategic Report.

DIRECTORS

The following persons were Directors of the Society during the year:

Non-Executive Directors

Michael Parrott (Chair)
Gerard McGinn (Vice-Chair)
Adrian Coles (Senior Independent Director)
Dr Margaret Cullen
Keith Jess

Executive Directors

Darina Armstrong (Chief Executive)
Michael Boyd (Deputy Chief Executive & Finance Director)
Declan Moore (Operations Director)

BOARD COMPOSITION

Details of the Board composition are provided in the Directors' Profiles. In addition, Karen Furlong joined the Board as a non-executive Director, on 1st January 2019. Karen brings experience of business transformation and innovation programmes in the insurance and mutual financial services sectors.

BUSINESS OBJECTIVES

Information on the Society's objectives and activities can be found in the Business Review.

BUSINESS REVIEW

The Business Review can be found within the Strategic Report.

FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

Information on the Society's financial risk management objectives and policies can be found in the Risk Management Report.

PROFIT AND CAPITAL

Profit before tax for the year was £9.0 million (2017: £10.7 million) and after tax the amount transferred to general reserves was £7.4 million (2017: £8.6 million).

The Society's general reserves at 31st December 2018 were £122.3 million (2017: £113.5 million). Details of reserves movements are provided in the Statement of Changes in Members' Interests.

Further information on the Society's capital strength is given in the Business Review.

MORTGAGE ARREARS

Note 14 describes the various forbearance measures offered by the Society to borrowers experiencing difficulties in meeting their repayments. The Business Review provides information on the mortgage accounts which were 12 months or more in arrears at 31st December 2018.

GOING CONCERN AND VIABILITY STATEMENT

The current economic conditions present ongoing risks and uncertainties for all businesses. In response to such conditions, and as required by the Financial Reporting Council for companies operating in the UK, the Directors have carefully considered these risks and the extent to which they might affect the preparation of the Financial Statements on a going concern basis.

By way of background, the Society's business activities, together with the factors likely to affect its future development, performance and position are set out in the Strategic Report as well as in this report.

Information concerning the policies and processes for managing the Society's capital, its financial risk management objectives, details of its financial instruments and hedging activities and its exposures to credit risk and liquidity risk are also included in the Strategic Report and in Note 25 to the Accounts.

The Directors consider that:

- the Society maintains an appropriate level of liquidity, sufficient to meet both the normal demands of the business and the requirements which might arise in stressed circumstances. It also maintains facilities with the Bank of England providing ready access to liquidity if required;
- the availability and quality of liquid assets is structured to ensure funds are available for new advances to borrowers, to repay any maturing wholesale funds and to meet exceptional demand from retail investors;
- the Society's mortgages on residential property are fully secured and adequately provided for if the debt is deemed doubtful; and
- reasonable profits have been maintained to keep capital at a suitable level to meet regulatory requirements.

Having reviewed the Society's five year plans and forecasts, including related funding and capital needs and a robust assessment of the principal risks facing the Society, the Directors consider that the Society remains viable and is able to generate adequate profits for regulatory capital requirements and holds sufficient liquidity to maintain its solvency.

In conclusion they consider that the Society has adequate resources to continue in operational existence and continue to meet its liabilities over the five year planning period and so they continue to adopt the going concern basis in preparing the Annual Report and Accounts.

POST BALANCE SHEET EVENTS

The Directors consider that there have not been any events since the year end that have had a significant effect on the financial position of the Society.

AUDITORS

The Auditors, Deloitte, have expressed their willingness to continue in office and, in accordance with Section 77 of the Building Societies Act 1986, a resolution for their reappointment as Auditors is to be proposed at the Annual General Meeting.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Directors' responsibilities in respect of the Annual Report and Accounts, the Strategic Report, the Directors' Report and the Annual Business Statement.

The following statement, which should be read in conjunction with the Independent Auditor's Report, is made by the Directors to explain their responsibilities in relation to the preparation of the Annual Accounts, the Strategic Report, the Directors' Report and the Annual Business Statement.

The Directors are responsible for preparing the Annual Report and Accounts, the Strategic Report, the Directors' Report and the Annual Business Statement in accordance with applicable laws and regulations.

The Building Societies Act ("the Act") requires the Directors to prepare Annual Accounts for each financial year. Under the Act they have elected to prepare the Annual Accounts in accordance with applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice) including FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

The Annual Accounts are required by law to give a true and fair view of the state of affairs of the Society as at the end of the financial year and of the income and expenditure of the Society for the financial year.

In preparing these Annual Accounts, the Directors are required to:

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the Annual Accounts, and
- apply the going concern concept unless it is inappropriate to presume that the Society will continue in business.

In addition to the Annual Accounts, the Act requires the Directors to prepare, for each financial year, an Annual Business Statement and a Directors' Report, each containing prescribed information relating to the business of the Society.

Directors' responsibilities for accounting records and internal control.

The Directors are responsible for ensuring that the Society:

- keeps proper accounting records that disclose with reasonable accuracy at any time the financial position of the Society, in accordance with the Act;
- takes reasonable care to establish, maintain, document and review such systems and controls as are appropriate to its business in accordance with the rules made under the Financial Services and Markets Act 2000.

The Directors have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Society and to prevent and detect fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Society's website. Legislation in the UK governing the preparation and dissemination of Annual Accounts may differ from legislation in other jurisdictions.

The Directors confirm that, to the best of their knowledge:

- the Annual Accounts, prepared in accordance with UK Generally Accepted Accounting Practice including FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', give a true and fair view of the state of the affairs of the Society as at the end of the financial year and of the income and expenditure of the Society for the financial year;
- the Strategic Report includes a fair review of the developments and performance of the business and the position of the Society taken as a whole, together with a description of the principal risks and uncertainties that it faces; and
- the Annual Report, taken as a whole is fair, balanced and understandable and provides the information necessary for Members to assess the Society's performance, business model and strategy.



Michael Parrott
Chair
26th February 2019

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PROGRESSIVE BUILDING SOCIETY

Report on the audit of the financial statements

Opinion

In our opinion the financial statements:

- give a true and fair view of the state of the Society's affairs as at 31st December 2018 and of its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of the Building Societies Act 1986.

We have audited the financial statements of Progressive Building Society (the 'Society') which comprise:

- the Income Statement;
- the Statement of Other Comprehensive Income;
- the Statement of Financial Position;
- the Statement of Changes in Members' Interests;
- the Cash Flow Statement; and
- the related Notes 1 to 28.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the Society in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (FRC) Ethical Standard as applied to public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We confirm that the non-audit services prohibited by the FRC's Ethical Standard were not provided to the Society.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Summary of our audit approach

Key audit matters	The key audit matters that we identified in the current year were: <ul style="list-style-type: none"> • Loan loss provisioning; and • Revenue recognition.
Materiality	The materiality that we used in the current year was £406,600 which is approximately 5% of profit before tax.
Scoping	Our audit was scoped by obtaining an understanding of the Society and its environment, including internal controls, and assessing the risks of material misstatement. Audit work to respond to the risks of material misstatement was performed directly by the audit engagement team.
Significant changes in our approach	There have been no significant changes to our approach.

Conclusions relating to going concern, principal risks and viability statement

Going concern

We have reviewed the Directors' statement in the Directors' Report about whether they considered it appropriate to adopt the going concern basis of accounting in preparing them and their identification of any material uncertainties to the Society's ability to continue to do so over a period of at least twelve months from the date of approval of the financial statements.

We confirm that we have nothing material to report, add or draw attention to in respect of these matters.

Principal risks and viability statement

Based solely on reading the Directors' statements and considering whether they were consistent with the knowledge we obtained in the course of the audit, including the knowledge obtained in the evaluation of the Directors' assessment of the Society's ability to continue as a going concern, we are required to state whether we have anything material to add or draw attention to in relation to:

We confirm that we have nothing material to report, add or draw attention to in respect of these matters.

- the disclosures on pages 25-27 that describe the principal risks and explain how they are being managed or mitigated;
- the Directors' confirmation on page 47 that they have carried out a robust assessment of the principal risks facing the Society, including those that would threaten its business model, future performance, solvency or liquidity; or
- the Directors' explanation on pages 44-45 as to how they have assessed the prospects of the Society, over what period they have done so and why they consider that period to be appropriate, and their statement as to whether they have a reasonable expectation that the Society will be able to continue in operation and meet its liabilities as they fall due over the period of their assessment, including any related disclosures drawing attention to any necessary qualifications or assumptions.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period and include the most significant assessed risks of material misstatement (whether or not due to fraud) that we identified. These matters included those which had the greatest effect on: the overall audit strategy, the allocation of resources in the audit; and directing the efforts of the engagement team.

These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Loan loss provisioning

Key audit matter description



The Society holds £5.3m of provisions for bad and doubtful debts at the year end (2017: £5.9m) against total loans and advances to customers of £1,518m (2017: £1,469m).

Determining impairment provisions against loans to customers is a judgemental area requiring an estimate to be made of the losses incurred within the mortgage portfolio, which is largely on residential property in Northern Ireland. This requires the formulation of assumptions relating to customer default rates, discounted cash flow rates (required under FRS 102), property values and market movements, forced sale discounts, likelihood of repossession, and other impairment indicators, some of which may be sensitive to changes in the economic environment.

As the determination of the impairment provision by management incorporates a significant level of judgement, as described above, and is susceptible to management manipulation, a risk of fraud is inherently deemed to arise in this area.

Loan loss provision balances are dealt with in Note 15 to the financial statements. Management's associated accounting policies are set out on page 63 and details about judgements in the application of accounting policies and critical accounting estimates are on page 65. In addition, the matter is described on page 37 of the Audit Committee Report.

How the scope of our audit responded to the key audit matter



We assessed the design, implementation and operating effectiveness of controls over impairment identification and calculation, and provisioning models.

We challenged the appropriateness of management's key assumptions used in the impairment calculations for loan receivables, including the application of impairment triggers and arrears data, forced sale discounts, the propensity to possess, and estimations of collateral values, by comparison with relevant data.

We tested the integrity of the related models, testing the underlying key controls including a test of data flows into the models to assess whether the data was complete and accurate.

Key observations



Based on the evidence obtained, we found that the impairment model assumptions were determined and applied appropriately and the recognised provision was reasonably stated.

Revenue recognition

Key audit matter description



Total mortgage interest income is £41.7m (2017: £43.4m) and the significance of this amount, coupled with the high volume of existing and new mortgage transactions increases the risk of mortgage revenue recognised not being accurately calculated and recorded. Income recognition using the effective interest rate method requires the exercise of judgement in the assessment of future cash flows.

In accordance with ISA 240 'The auditor's responsibilities relating to fraud in an audit of financial statement', there is a presumption that there are risks of fraud in revenue recognition and therefore this key audit matter is deemed to constitute a fraud risk.

Management's associated accounting policies are detailed on page 61 and details about judgements in the application of accounting policies and critical accounting estimates are on page 65. There is a reconciliation of interest receivable in Note 3. In addition, the matter is described on page 37 of the Audit Committee Report.

How the scope of our audit responded to the key audit matter



We tested the design, implementation and operating effectiveness of controls over interest income calculations.

We challenged the appropriateness of management's processes and systems used in the recognition of revenue at the effective interest rate by testing data processing accuracy and transaction authorisation controls.

We developed an expectation of mortgage interest income from underlying loan book and interest rate data, using substantive analytical techniques.

In addition we performed test of details on interest income by re-performing the calculation of a sample of income by reference to original transaction documentation.

Key observations



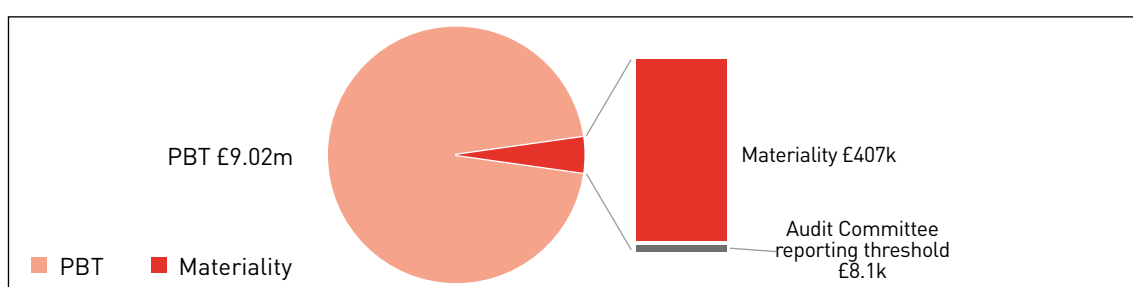
We consider the revenue recognition policies to be appropriate.

Our application of materiality

We define materiality as the magnitude of misstatement in the financial statements that makes it probable that the economic decisions of a reasonably knowledgeable person would be changed or influenced. We use materiality both in planning the scope of our audit work and in evaluating the results of our work.

Based on our professional judgement, we determined materiality for the financial statements as a whole as follows:

Materiality	£406,600 (2017: £440,400)
Basis for determining materiality	The materiality that we used in the current year was £406,600 which is approximately 5% of profit before tax.
Rationale for the benchmark applied	The accumulation of profits is critical to maintaining and building capital for regulatory purposes and allowing the Society to invest in activities for its Members.



We agreed with the Audit Committee that we would report to the Committee all audit differences in excess of £8,100 (2017: £8,800), as well as differences below that threshold that, in our view, warranted reporting on qualitative grounds. We also report to the Audit Committee on disclosure matters that we identified when assessing the overall presentation of the financial statements.

An overview of the scope of our audit

Whilst the Society operates from a network of twelve branches, the accounting records are centralised and all financial reporting is completed at Head Office. Our audit was scoped by obtaining an understanding of the Society and its environment, including internal controls, and assessing the risks of material misstatement. Audit work to respond to the risks of material misstatement was performed directly by the audit engagement team.

Other information

The Directors are responsible for the other information. The other information comprises the information included in the Annual Report including the Strategic Report, the Directors' Report, the Directors' Profiles, the Directors' Remuneration Report, the Corporate Governance Report, the Audit Committee Report, the Corporate Social Responsibility Report and the Statement of Directors' Responsibilities, other than the financial statements and our auditor's report thereon.

We have nothing to report in respect of these matters.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

In this context, matters that we are specifically required to report to you as uncorrected material misstatements of the other information include where we conclude that:

- Fair, balanced and understandable – the statement given by the Directors that they consider the Annual Report and financial statements taken as a whole is fair, balanced and understandable and provides the information necessary for Members to assess the Society’s position and performance, business model and strategy, is materially inconsistent with our knowledge obtained in the audit; or
- Audit committee reporting – the section describing the work of the Audit Committee does not appropriately address matters communicated by us to the Audit Committee.

Responsibilities of Directors

As explained more fully in the Statement of Directors’ Responsibilities, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Society’s ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Society or to cease operations, or have no realistic alternative but to do so.

Auditor’s responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Details of the extent to which the audit was considered capable of detecting irregularities, including fraud are set out below.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council’s website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor’s report.

Extent to which the audit was considered capable of detecting irregularities, including fraud

We identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and then design and perform audit procedures responsive to those risks, including obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion.

Identifying and assessing potential risks related to irregularities

In identifying and assessing risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, our procedures included the following:

- enquiring of management, internal audit, and the Audit Committee, including obtaining and reviewing supporting documentation, concerning the Society’s policies and procedures relating to:
 - identifying, evaluating and complying with laws and regulations and whether they were aware of any instances of non-compliance;
 - detecting and responding to the risks of fraud and whether they have knowledge of any actual, suspected or alleged fraud;
 - the internal controls established to mitigate risks related to fraud or non-compliance with laws and regulations including controls around the identification of potential money laundering and reporting to the Prudential Regulation Authority;

- discussing among the engagement team and involving relevant internal specialists, including pensions and industry specialists regarding how and where fraud might occur in the financial statements and any potential indicators of fraud. As part of this discussion, we identified potential for fraud in the following areas: management override of controls, revenue recognition and loan loss provisioning; and
- obtaining an understanding of the legal and regulatory frameworks that the Society operates in, focusing on those laws and regulations that had a direct effect on the financial statements or that had a fundamental effect on the operations of the Society. The key laws and regulations we considered in this context included the Building Society Act 1986, Prudential Regulation Authority regulations, Financial Services Authority regulations, Money Laundering Regulations and Financial Conduct Authority regulations.

Audit response to risks identified

As a result of performing the above, we identified management override of controls, revenue recognition and loan loss provisioning as key audit matters. The key audit matters section of our report explains the matters in more detail and also describes the specific procedures we performed in response to those key audit matters.

In addition to the above, our procedures to respond to the risks identified included the following:

- reviewing the financial statement disclosures and testing to supporting documentation to assess compliance with relevant laws and regulations discussed above;
- enquiring of management, the Audit Committee and external legal counsel concerning actual and potential litigation and claims;
- performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud;
- reading minutes of meetings of those charged with governance, reviewing internal audit reports and reviewing correspondence with the Prudential Regulation Authority; and
- in addressing the risk of fraud through management override of controls, testing the appropriateness of journal entries and other adjustments; assessing whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluating the business rationale of any significant transactions that are unusual or outside the normal course of business.

We also communicated relevant identified laws and regulations and potential fraud risks to all engagement team members including internal specialists, and remained alert to any indications of fraud or non-compliance with laws and regulations throughout the audit.

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

Opinions on other matters prescribed by the Building Societies Act 1986

In our opinion, based on the work undertaken in the course of the audit:

- The Annual Business Statement and the Directors' Report have been prepared in accordance with the requirements of the Building Societies Act 1986;
- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements;
- the information given in the Annual Business Statement (other than the information upon which we are not required to report) gives a true representation of the matters in respect of which it is given; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the Society and its environment obtained in the course of the audit, we have not identified any material misstatements in the Strategic Report or the Directors' Report.

Opinions on other matters prescribed by the Capital Requirements (Country-by-Country Reporting) Regulations 2013

In our opinion the information given on page 16 for the financial year ended 31st December 2018 has been properly prepared, in all material respects, in accordance with the Capital Requirements (Country-by-Country Reporting) Regulations 2013.

Matters on which we are required to report by exception

Adequacy of explanations received and accounting records

Under the Building Societies Act 1986 we are required to report to you if, in our opinion:

- proper accounting records have not been kept by the Society; or
- the Society financial statements are not in agreement with the accounting records; or
- we have not received all information and explanations and access to documents we require for our audit.

We have nothing to report in respect of these matters.

Other matters

Auditor tenure

Following the recommendation of the Audit Committee to the Board, we were appointed by the Members of the Society at the Annual General Meeting on 26th April 2018 to audit the financial statements for the year ending 31st December 2018 and subsequent financial periods. The period of total uninterrupted engagement including previous renewals and reappointments of the firm is 12 years, covering the years ending 2007 to 2018.

Consistency of the audit report with the additional report to the Audit Committee

Our audit opinion is consistent with the additional report to the Audit Committee we are required to provide in accordance with ISAs (UK).

Use of our report

This report is made solely to the Society's Members, as a body, in accordance with section 78 of the Building Societies Act 1986. Our audit work has been undertaken so that we might state to the Society's Members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Society and the Society's Members as a body, for our audit work, for this report, or for the opinions we have formed.



Brian O'Callaghan FCA (Senior statutory auditor)
For and on behalf of Deloitte (NI) Limited
Statutory Auditor
Belfast, Northern Ireland
26th February 2019

INCOME STATEMENT

for the year ended 31st December 2018

	Note	2018 £000	2017 £000
Interest receivable and similar income	3	43,109	43,709
Interest payable and similar charges	4	(18,191)	(18,273)
Net interest receivable		24,918	25,436
Fees and commissions receivable		931	1,525
Fees and commissions payable		(1,977)	(2,144)
Other operating income		177	184
Other fair value gains	5	142	146
Total income		24,191	25,147
Administrative expenses	6	(13,730)	(12,823)
Depreciation and amortisation	16 & 17	(1,160)	(1,017)
Other operating charges		(255)	(105)
		9,046	11,202
Provisions for bad and doubtful debts	15	(82)	(551)
Provision for FSCS credit	22	60	37
Operating profit and profit for the year before taxation		9,024	10,688
Tax on profit on ordinary activities	9	(1,641)	(2,076)
PROFIT FOR THE FINANCIAL YEAR	23	7,383	8,612

All results in the current and prior years were derived from continuing operations.
The Notes on pages 61 to 93 form part of these Annual Accounts.

STATEMENT OF OTHER COMPREHENSIVE INCOME

for the year ended 31st December 2018

	Note	2018 £000	2017 £000
Profit for financial year	23	7,383	8,612
Actuarial gain recognised in the pension scheme	27	1,666	1,918
Movement in deferred tax relating to the pension scheme	27	(283)	(326)
Net movement on available-for-sale assets	24	(20)	(272)
Taxation adjustment on available-for-sale assets	23	-	38
Total comprehensive income for the year		8,746	9,970

The Notes on pages 61 to 93 form part of these Annual Accounts.

STATEMENT OF FINANCIAL POSITION

as at 31st December 2018

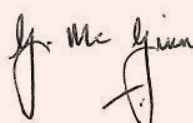
	Note	2018		2017	
		£000	£000	£000	£000
ASSETS					
Liquid assets					
Cash in hand and balances with the Bank of England		167,972		234,260	
Loans and advances to credit institutions	10	60,718		58,735	
Debt securities - issued by other borrowers	11	86,708		20,573	
			315,398		313,568
Derivative financial instruments	12		1,013		397
Loans and advances to customers					
Loans fully secured on residential property	14	1,507,899		1,458,206	
Other loans fully secured on land		4,513		4,705	
			1,512,412		1,462,911
Tangible fixed assets	16		6,967		7,217
Intangible fixed assets	17		1,528		1,720
Other assets	9c		965		1,485
Prepayments and accrued income			802		618
TOTAL ASSETS			1,839,085		1,787,916
LIABILITIES					
Shares	18		1,570,621		1,571,236
Amounts owed to credit institutions	19		77,430		23,182
Amounts owed to other customers	20		64,120		71,335
Derivative financial instruments	12		327		476
Other liabilities	21		1,611		2,657
Pension liability	27		3,262		5,961
Provisions for liabilities and charges	22		-		101
			1,717,371		1,674,948
Reserves					
General reserves	23		122,302		113,567
Other reserves	24		(588)		(599)
TOTAL LIABILITIES			1,839,085		1,787,916

The Notes on pages 61 to 93 form part of these Annual Accounts.

The Accounts on pages 56 to 93 were approved by the Board of Directors on 26th February 2019 and were signed on its behalf by:



Michael Parrott
Chair



Gerard McGinn
Vice-Chair



Darina Armstrong
Chief Executive

STATEMENT OF CHANGES IN MEMBERS' INTERESTS

as at 31st December 2018

	General reserves £000	Available- for-sale reserve £000	Revaluation reserve £000	Total £000
2018				
As at 1st January 2018	113,567	86	(685)	112,968
Profit for the year	7,383	-	-	7,383
Other comprehensive income for the period				
Net movement from changes in fair value	-	(20)	-	(20)
Transfer of amount equivalent to additional depreciation on revalued assets	(8)	-	8	-
Remeasurement of defined benefit obligation	1,383	-	-	1,383
Transfer of realised losses	(23)	5	18	-
Total comprehensive income / (expense) for the period	8,735	(15)	26	8,746
As at 31st December 2018	122,302	71	(659)	121,714
2017				
As at 1st January 2017	103,333	358	(693)	102,998
Profit for the year	8,612	-	-	8,612
Other comprehensive income for the period				
Net movement from changes in fair value	38	(272)	-	(234)
Transfer of amount equivalent to additional depreciation on revalued assets	(8)	-	8	-
Remeasurement of defined benefit obligation	1,592	-	-	1,592
Total comprehensive income / (expense) for the period	10,234	(272)	8	9,970
As at 31st December 2017	113,567	86	(685)	112,968

The Notes on pages 61 to 93 form part of these Annual Accounts.

CASH FLOW STATEMENT

for the year ended 31st December 2018

	2018 £000	2017 £000
Net cash flow from operating activities (see below)	1,356	(15,574)
Cash flows from investing activities		
Purchase of tangible and intangible fixed assets	(789)	(1,825)
Disposal of tangible and intangible fixed assets	70	66
Purchase of debt securities	(126,651)	-
Disposal of debt securities	61,078	55,126
Net cash flows from investing activities	(66,292)	53,367
Net (decrease) / increase in cash and cash equivalents	(64,936)	37,793
Cash and cash equivalents at beginning of year	240,569	202,776
Cash and cash equivalents at end of year	175,633	240,569
Cash flows from operating activities		
Profit before tax	9,024	10,688
Movement in prepayments and accrued income	(765)	60
Movement in accruals and deferred income	(1,645)	(4,533)
Movement in provisions for bad and doubtful debts	(573)	(1,589)
Depreciation and amortisation	1,160	1,017
Loss / (Profit) on disposal of tangible assets	1	(62)
Pension charges	1,590	1,449
Pension contributions	(2,623)	(2,157)
Movement in derivative financial instruments	(765)	(588)
Movement in fair value adjustments	622	441
Net cash flow from operating activities before movement in operating assets and liabilities	6,026	4,726
Movement in operating assets and liabilities:		
Loans and advances to customers	(49,477)	(14,831)
Shares	1,002	(3,225)
Amounts owed to credit institutions and other customers	46,988	(6,551)
Loans and advances to credit institutions	(630)	6,493
Other liabilities	(435)	169
Taxation paid	(2,118)	(2,355)
Net cash flow from operating activities	1,356	(15,574)
Cash and cash equivalents:		
Cash in hand and balances with Bank of England	167,972	234,260
Loans and advances to credit institutions repayable on demand	7,661	6,309
	175,633	240,569

The Notes on pages 61 to 93 form part of these Annual Accounts.

NOTES TO THE ACCOUNTS

for the year ended 31st December 2018

1. ACCOUNTING POLICIES

The financial statements have been prepared in accordance with the following accounting policies which have been applied consistently with the prior year.

Basis of preparation

The Annual Accounts have been prepared in accordance with Financial Reporting Standard 102, IAS 39 Financial Instruments: Recognition and Measurement and the Building Societies (Accounts and Related Provisions) Regulations 1998 (as amended).

The Annual Accounts have been prepared under the historical cost convention as modified to include the revaluation of financial assets and liabilities held at fair value through profit or loss, available-for-sale financial assets, derivative contracts and certain land and buildings.

The Accounts have been prepared on the going concern basis as outlined in the Directors' Report.

Interest income and interest payable

Interest receivable and interest payable, for all interest bearing financial instruments held at amortised cost, are recognised in the Income Statement using the Effective Interest Rate (EIR) method.

The EIR method calculates the amortised cost of a financial instrument and allocates the interest income / expense over the expected product life.

The EIR is the rate that exactly discounts the estimated future cash flows (excluding credit losses) through the expected life of the financial instrument or, when appropriate, a shorter period, to the net carrying amount of the financial instrument.

The calculation includes all fees received or paid and costs borne by the Society that are an integral part of the EIR of the financial instrument. The main impact for the Society relates to mortgage advances where fees such as application fees, arrangement fees, survey fees and procurement fees are incorporated in the calculation.

Interest income on available-for-sale instruments, derivatives and other financial assets accounted for at fair value is included in "Interest receivable and similar income".

Fees and commissions

Fees payable and receivable in relation to the provision of loans, such as loan origination fees, are accounted for on an Effective Interest Rate basis. Other fees and commissions are recognised on an accruals basis when the service has been provided.

Operating leases

Costs in respect of operating leases are charged to the Income Statement on a straight line basis over the lease term.

Repairs and renewals

The cost of repairs and renewals is charged to revenue in the year in which the expenditure is incurred.

Taxation

Current tax is provided on the Society's taxable profits at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantially enacted at the date of the Statement of Financial Position.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the financial year end where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the financial year end. Timing differences are differences between the Society's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the date of the Statement of Financial Position that are expected to apply to the reversal of the timing difference. Deferred tax relating to property, plant and equipment measured using the revaluation model is measured using the tax rates and allowances that apply to the sale of the asset.

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

1. ACCOUNTING POLICIES (Continued)

Where items recognised in other comprehensive income are chargeable to or deductible for tax purposes, the resulting current or deferred tax expense or income is presented in the same component of comprehensive income as the transaction or other event that resulted in the tax expense or income.

Current tax assets and liabilities are offset only when there is a legally enforceable right to set off the amounts and the Society intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Deferred tax assets and liabilities are offset only if the Society has a legally enforceable right to set off current tax assets against current tax liabilities.

Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost or valuation, net of depreciation and any provision for impairment. Depreciation is provided on all tangible fixed assets, other than freehold or long leasehold land, at rates calculated to write off the cost or valuation, less estimated residual value, of each asset on a straight-line basis over its expected useful life, as follows:

Freehold and long leasehold buildings	1% to 10%
Short leasehold land and buildings	over the term of each lease
Equipment, fixtures, fittings and vehicles	10% to 50%

Residual value represents the estimated amount which would currently be obtained from disposal of an asset, after deducting estimated costs of disposal, if the asset were already of the age and in the condition expected at the end of its useful life.

Individual freehold and long leasehold properties are revalued to fair value with the surplus or deficit on book value being transferred to the revaluation reserve, except that a deficit which is in excess of any previously recognised surplus over depreciated cost relating to the same property, or the reversal of such a deficit, is charged (or credited) to the Income Statement.

Financial assets

In accordance with IAS 39, Financial Instruments: Recognition and Measurement, the Society classifies its financial assets into the following categories:

(a) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. The Society's loans and advances to customers and money market advances are classified as loans and receivables and are measured at amortised cost using the Effective Interest Rate method less provisions for impairment.

In accordance with the Effective Interest Rate method, directly attributable upfront costs and fees such as application and arrangement fees, survey fees and procurement fees are deferred and recognised over the expected life of the mortgage assets. Historic data and management judgements are used to estimate the expected lives of mortgage assets and the calculation adjusted when actual experience differs from estimates, with changes in deferred amounts being recognised immediately in the Income Statement.

(b) Available-for-sale financial assets

These are non-derivative assets, principally debt securities, that are intended to be held for an indefinite period of time and which may be sold in response to changes in interest rate or changes in liquidity requirements.

Available-for-sale assets are measured at fair value with fair value gains or losses recognised in Other Comprehensive Income. On sale or impairment of the asset, the cumulative gain or loss previously recognised in Other Comprehensive Income is reclassified to profit or loss as a reclassification adjustment.

The fair values of quoted investments in active markets are based on current bid prices. If market data is not available alternative valuation techniques, such as discounted cash flow models or recent arms length transactions, are used to determine fair value.

Premiums and discounts arising from the purchase of available-for-sale assets are amortised over the period to the maturity date of the security.

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

1. ACCOUNTING POLICIES (Continued)

c) Financial assets at fair value through Profit and Loss

These are derivative financial assets initially recognised at fair value on the date on which the derivative contract is entered into. Subsequent measurement is at fair value with movements in value recognised in the Income Statement.

Where a hedge is terminated early, the realised gain or loss is recognised in the Income Statement.

(d) Held to maturity financial assets

The Society has not classified any financial assets as held to maturity.

Financial assets are derecognised when the rights to receive cash flows have expired or where substantially all the risks and rewards of ownership have been transferred to another party.

Financial liabilities

Non-derivative financial liabilities are initially recognised at fair value being the issue proceeds net of premiums, discounts and transaction costs incurred. These are subsequently held at amortised cost using the Effective Interest Rate method.

Derivative financial liabilities are recognised at fair value. Movements in fair value are recognised in the Income Statement.

Financial liabilities are derecognised when the obligation is discharged, cancelled or has expired.

Financial assets and liabilities are only offset in the Statement of Financial Position when, and only when, there exists a legally enforceable right to set off the recognised amounts and the Society intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Impairment losses on loans and advances to customers and credit institutions

The Society assesses at each year end whether, as a result of one or more events that occurred after initial recognition, there is objective evidence that a financial asset or group of financial assets is impaired. Evidence of impairment may include indications that the borrower or group of borrowers are experiencing significant financial difficulty, default or delinquency in interest or principal payments, the debt being restructured to reduce the burden on the borrower, any breach of contract, and other overall economic conditions.

The Society first assesses whether objective evidence of impairment exists either individually for assets that are separately significant, or collectively for assets that are not separately significant. If there is no objective evidence of impairment for an individually assessed asset it is included in a group of assets with similar credit risk characteristics. For example, accounts subject to forbearance are collectively assessed for forbearance.

If there is subjective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the net present value of estimated future cash flows discounted at the asset's original effective interest rate. The resultant provisions have been deducted from the appropriate asset values in the Statement of Financial Position.

Other provisions and contingent liabilities

Provisions are recognised when a legal or constructive obligation exists as a consequence of a past event, it is probable that a transfer of economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the settlement.

Where it is not probable that the obligation will be settled and / or it cannot be reliably estimated, a contingent liability is disclosed in the Notes to the Accounts.

Borrowings

Commissions and other costs incurred in the raising of other borrowings are amortised over the period to maturity.

Retirement benefits

For defined benefit schemes the amounts charged to operating profit are the costs arising from employee services rendered during the period and the cost of plan introductions, benefit changes, settlements and curtailments. They are included as part of staff costs. The net interest cost on the net defined benefit liability is charged to the Income Statement and included within finance costs. Remeasurement comprising actuarial gains and losses and the return on scheme assets (excluding amounts included in net interest on the net defined benefit liability) are recognised immediately in Other Comprehensive Income.

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

1. ACCOUNTING POLICIES (Continued)

Defined benefit schemes are funded, with the assets of the scheme held separately from those of the Society, in separate trustee administered funds. The executive Directors also benefit from an unfunded arrangement. Pension scheme assets are measured at fair value and liabilities are measured on an actuarial basis using the projected unit credit method. The actuarial valuations are obtained at least triennially and are updated at the Scheme's financial year end. The valuations are also updated for accounting purposes at the Society's financial year end.

For defined contribution schemes the amount charged to the Income Statement in respect of pension costs and other retirement benefits is the contributions payable in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the Statement of Financial Position.

Derivative financial instruments and hedge accounting

The Society uses derivatives only for risk management purposes. Further information on hedging strategies may be found in Note 25.

(a) Derivative financial instruments

Derivatives are initially measured at fair value, at the date the derivative contract is entered into, with subsequent movements in fair value recognised in the Income Statement.

Fair value measurement

Fair values are calculated by applying yield curves, based on quoted market rates, to a discounted cash flow model. The resulting gain or loss is recognised in the Income Statement immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

All derivatives are classified as assets where their fair value is positive and liabilities where their fair value is negative.

Where collateral is given / held to mitigate the risk inherent in amounts due from / to the Society it is recognised as an asset / liability and included within "loans and advances to credit institutions" / "amounts owed to credit institutions".

The Society does not hold or issue derivative financial instruments for trading purposes.

(b) Hedge accounting

The Society applies fair value hedge accounting when the transactions meet the criteria specified in IAS 39.

Hedge relationships are formally designated and documented at inception.

Note 25 sets out details of the fair values of the Society's derivative instruments used for hedging purposes.

Changes in the fair value of the derivatives are recognised in the Income Statement together with changes in the fair value of the hedged item that are attributable to the hedged risk.

Hedge accounting is discontinued when:

- the derivative expires, is sold, is terminated or exercised,
- the hedge no longer meets the criteria for hedge accounting,
- the hedged item matures, is sold or repaid,
- the hedge designation is revoked.

Intangible assets

Purchased computer software, which is not an integral part of the related hardware, is recognised as an intangible asset at cost and amortised on a straight line basis over the estimated useful life, 3 to 5 years. Provision is made for any impairment.

Costs incurred to maintain technical feasibility or to maintain existing levels of performance are recognised as an expense as incurred.

Sale and repurchase agreements

Investments and other securities may be lent or sold subject to a commitment to repurchase them at a predetermined price (a repo). Where substantially all the risks and rewards of ownership remain with the Society such securities remain on the Statement of Financial Position and the counterparty liability is recognised separately on the Statement of Financial Position as appropriate.

The difference between the sale and repurchase price is accrued over the life of the agreement.

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

2. JUDGEMENTS IN APPLYING ACCOUNTING POLICIES AND CRITICAL ACCOUNTING ESTIMATES

The Society has to make judgements in applying its accounting policies which affect the amounts recognised in the financial statements.

In addition, the Society makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year.

Estimates and judgements are continually evaluated and are based on historical experience and other factors that are considered to be relevant, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

The most significant areas where estimates, assumptions and judgements are made are as follows:

Impairment provision on loans and advances

The Society reviews its mortgage advances portfolio at least on a monthly basis to assess impairment.

The creation of impairment provisions for a portfolio of mortgage loans is inherently uncertain and requires the exercise of a significant degree of judgement. Provisions are calculated using historic default and loss experience but require judgement to be exercised in predicting future economic conditions (e.g. interest rates and house prices), customer behaviour (e.g. default rates), House Price Index, forced sale discounts and the length of time before impairments are identified (i.e. emergence period). These assumptions are based on observed historical data and updated as management considers appropriate to reflect current and future conditions. The impairment provision at year end amounted to £5.3 million (2017: £5.9 million).

Fair value of derivatives and available-for-sale assets

Derivative financial instruments and available-for-sale assets are recognised at fair value, which is derived from market data, with alternative valuation techniques used if market data is not available.

Derivative financial instruments are valued by discounted cash flow models using yield curves that are based on observable market data. Available-for-sale assets are valued using market prices or, where market prices are not available, using discounted cash flow models or recent arms length transactions.

Changes in the assumptions used could affect the fair value calculations.

Effective interest rate (EIR)

Under IAS 39, financial instruments carried at amortised cost are accounted for on an EIR basis.

The calculation of EIR requires the Society to make assumptions regarding the expected lives of financial instruments and the anticipated level of early repayment fees. Management regularly review these assumptions to ensure they reflect actual performance.

Retirement benefit obligations

The calculation of the present value of the retirement benefit obligations requires the Society to make significant judgements in respect of mortality, price inflation, discount rates, pension increases and earnings growth. Further details on the assumptions used in valuing retirement benefit obligations and other sensitivity analysis can be found in Note 27.

Changes in assumptions could affect the reported liability, service cost and expected return on pension plan assets.

The fair value of the pension liability amounted to £3.3 million at year end (2017: £6.0 million).

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

3. INTEREST RECEIVABLE AND SIMILAR INCOME

	2018 £000	2017 £000
On loans fully secured on residential property	41,485	43,144
On other loans	238	231
On debt securities	325	177
On other liquid assets	1,598	946
Net expenditure on financial instruments used to hedge assets	(537)	(789)
	43,109	43,709

4. INTEREST PAYABLE AND SIMILAR CHARGES

	2018 £000	2017 £000
On shares held by individuals	15,664	16,026
On deposits and other borrowings	1,012	812
On other shares	1,515	1,435
	18,191	18,273

5. OTHER FAIR VALUE GAINS AND LOSSES

	2018 £000	2017 £000
Gains on derivatives	765	587
Losses on hedged items attributable to the hedged risk	(623)	(441)
	142	146

Other fair value gains and losses represent the difference between changes in the fair value excluding interest flows of the hedging derivatives and the changes in fair value excluding interest flows of the underlying hedged items.

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

6. ADMINISTRATIVE EXPENSES

	2018 £000	2017 £000
Staff costs:		
• Wages and salaries	5,591	5,335
• Social security costs	577	541
• Other pension costs (Note 27)	1,796	1,638
	7,964	7,514
Other administrative expenses	5,766	5,309
	13,730	12,823
Other administrative expenses include:		
Fees payable to the Society's auditors:		
For the audit of the Society's Annual Accounts	71	69
Total audit and non audit fees (inclusive of VAT)	71	69
(Loss) / profit on disposal of tangible fixed assets	(1)	62
Operating lease charges include:		
Property	208	192

7. EMPLOYEES

The average number of persons employed by the Society (including the executive Directors) during the year was as follows:

	2018 Full Time	2017 Full Time	2018 Part Time	2017 Part Time
Head office	64	59	23	22
Branch offices	64	66	31	29
	128	125	54	51

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

8. DIRECTORS' EMOLUMENTS AND TRANSACTIONS

The total emoluments of the Directors who served during the year were £781,000 (2017: £742,000) analysed as follows:

a. To non-executive Directors for services as Directors

	Fees 2018 £000	Fees 2017 £000
M W Parrott (Chair from 30th May 2017)	49	38
G McGinn (Vice-Chair from 30th May 2017)	36	29
A Coles (Senior Independent Director from 30th May 2017)	32	26
M Cullen	29	26
K Jess (co-opted 1st August 2017)	30	11
J Trethowan (Chair to 30th May 2017)	-	18
C Walsh (served to 1st March 2017)	-	4
	176	152

No pension contributions were made in respect of non-executive Directors.

During 2018, a comprehensive review of the remuneration of the Chair and the other non-executive Directors was undertaken to ensure that their fees appropriately reflected the time commitments and responsibilities involved. This resulted in a change to the fee structure for the non-executive Directors depending on their individual roles and responsibilities and this brought the structure into line with that applied by other building societies. The annual amounts are set out in the table below:

	Fee £000
Chair	49
Standard non-executive Director	26
Additional fees:	
Vice-Chair	6
Senior Independent Director	3
Committee Chairs:	
Audit	4
Conduct Risk	3
Personnel & Remuneration	3
Prudential Risk	4

M Parrott and A Coles, who are domiciled in England, and M Cullen, who is domiciled in the Republic of Ireland, received additional taxable amounts to cover travel and accommodation costs of £6,000, £6,000 and £2,400 respectively.

A Coles and K Jess each received additional amounts of £1,500 for their roles as pension scheme trustees.

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

8. DIRECTORS' EMOLUMENTS AND TRANSACTIONS (Continued)

b. To executive Directors for services in connection with the management of the Society

	Salary £000	Performance related £000	Benefits £000	Total £000
2018				
D Armstrong (Chief Executive)	213	21	16	250
M S Boyd (Deputy Chief Executive & Finance Director)	159	16	13	188
D Moore (Operations Director)	142	14	11	167
				<u>605</u>
2017				
D Armstrong (Chief Executive)	208	21	15	244
M S Boyd (Deputy Chief Executive & Finance Director)	155	16	13	184
D Moore (Operations Director)	139	14	9	162
				<u>590</u>

The increase in accrued pension for D Armstrong, M S Boyd and D Moore in 2018 was £4,000 (2017: £4,000), £5,000 (2017: £4,000) and £7,000 (2017: £7,000) respectively.

c. Directors' loans and transactions

At 31st December 2018, there were two (2017: two) mortgage loans outstanding granted in the ordinary course of business on normal commercial terms to Directors and their connected persons, amounting in aggregate to £287,000 (2017: £281,000).

A Register is maintained at the Head Office of the Society, under Section 68 of the Building Societies Act 1986, which shows details of all loans, transactions and arrangements with Directors and connected persons. A statement of the appropriate details contained in the Register, for the financial year ended 31st December 2018, will be available for inspection at the Society's Head Office for a period of fifteen days up to and including the Annual General Meeting.

d. Key Management Personnel

The Board considers Key Management Personnel to comprise executive and non-executive Directors.

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

9. TAXATION

a. Analysis of taxation charge in the period

	2018 £000	2017 £000
Current tax:		
UK corporation tax on profits of the current year	1,419	2,079
Adjustments in respect of prior periods	(18)	6
Total current tax	1,401	2,085
Deferred tax:		
Origination and reversal of timing differences	316	(1)
Effect of changes in tax rate	(34)	-
Adjustment in respect of prior periods	(42)	(8)
Total deferred tax	240	(9)
Tax charge for the period	1,641	2,076

b. Factors affecting the current tax charge for the period

The effective tax rate is 18.18% (2017: 19.42%), which is lower (2017: higher) than the standard rate of corporation tax in the UK of 19.00% (2017: 19.25%). The differences are explained below:

	2018 £000	2017 £000
Current tax reconciliation		
Profit on ordinary activities before tax	9,024	10,688
Profit on ordinary activities multiplied by standard rate of UK corporation tax of 19.00% (2017: 19.25%)	1,715	2,057
Effects of:		
Expenses not deductible for tax purposes	20	21
Tax rate changes	(34)	-
Prior period adjustments	(60)	(2)
Tax charge for period (see above)	1,641	2,076

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

9. TAXATION (Continued)

c. Deferred Taxation

	2018 £000	2017 £000
Movement in deferred tax balance in period		
Deferred tax asset as at 1st January	1,485	1,759
Adjustment in respect of prior periods	42	4
(Charge) / credit to Income Statement	(282)	1
Charge to Other Comprehensive Income	(280)	(279)
Deferred tax asset as at 31st December	965	1,485
Analysis of deferred tax balance		
Accelerated capital allowances	23	26
Other timing differences	942	1,459
	965	1,485

The deferred tax asset of £965,000 (2017: £1,485,000) is included within "Other assets" on the face of the Statement of Financial Position.

d. Factors that may affect future tax charges

The Finance Act 2016 provided for the reduction in the main rate of corporation tax to 17% from 1st April 2020 which will affect the future taxable profits of the Society.

The potential gross deferred tax on revalued assets, after allowing for any indexation allowances which may be available, is estimated to be £nil (2017: £nil).

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

10. LOANS AND ADVANCES TO CREDIT INSTITUTIONS

	2018 £000	2017 £000
Loans and advances to credit institutions have remaining maturities as follows:		
Repayable on demand	7,661	6,309
Other loans and advances by residual maturity repayable:		
In not more than three months	32,500	38,000
In more than three months but not more than one year	20,436	14,306
	60,597	58,615
Accrued interest	121	120
	60,718	58,735

Included in the above amount is £1m (2017: £1m) deposited as collateral under Credit Support Annex (CSA) agreements.

11. DEBT SECURITIES - ISSUED BY OTHER BORROWERS

	2018 £000	2017 £000
Issued by public bodies	86,708	20,573
	86,708	20,573
Debt securities are held as available-for-sale assets and carried at their fair value.		
Debt securities have remaining maturities as follows:		
In not more than one year	60,228	5,026
In more than one year	25,751	15,398
	85,979	20,424
Accrued interest	729	149
	86,708	20,573
Analysis of debt securities (excluding accrued interest):		
Transferable securities		
Listed	85,979	20,424
	85,979	20,424

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

11. DEBT SECURITIES - ISSUED BY OTHER BORROWERS (Continued)

	2018 £000	2017 £000
The movement in available-for-sale debt securities is summarised as follows:		
As at 1st January	20,424	75,828
Additions	126,651	-
Disposals and maturities	(61,078)	(55,126)
Changes in fair value	(18)	(278)
As at 31st December	85,979	20,424

12. DERIVATIVE FINANCIAL INSTRUMENTS

Interest rate swaps are used by the Society for hedging purposes. These are commitments to exchange one set of cash flows for another. No exchange of principal takes place.

	Contract / notional amount		Fair value	
	2018 £000	2017 £000	2018 £000	2017 £000
Derivative assets held for hedging purposes and designated fair value hedges				
Interest rate swaps	255,000	100,000	1,013	397
Total recognised derivative assets	255,000	100,000	1,013	397
Derivative liabilities held for hedging purposes and designated fair value hedges				
Interest rate swaps	93,000	154,500	327	476
Total recognised derivative liabilities	93,000	154,500	327	476

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

13. ASSETS AND LIABILITIES MEASURED AT FAIR VALUE

	2018 £000	Level 1 £000	Level 2 £000
Financial assets at fair value through profit or loss:			
Derivative financial instruments	1,013	-	1,013
Available-for-sale financial assets:			
Debt securities	86,708	86,708	-
	87,721	86,708	1,013

Financial liabilities at fair value through profit or loss:

Derivative financial instruments	327	-	327
	327	-	327

	2017 £000	Level 1 £000	Level 2 £000
Financial assets at fair value through profit or loss:			
Derivative financial instruments	397	-	397
Available-for-sale financial assets:			
Debt securities	20,573	20,573	-
	20,970	20,573	397

Financial liabilities at fair value through profit or loss:

Derivative financial instruments	476	-	476
	476	-	476

The tables above provide an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into levels 1 to 3 based on the degree to which fair value is observable.

Level Hierarchy for fair value disclosures

- 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- 2 Inputs other than quoted prices included within level 1 that are observable for the asset or liability either directly or indirectly (i.e. derived from prices).
- 3 Inputs for the asset or liability that are not based on observable market data. There are no instruments classified as level 3 in 2018 (2017: none).

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

14. LOANS AND ADVANCES TO CUSTOMERS

	2018 £000	2017 £000
The maturity of loans and advances to customers from the date of the Statement of Financial Position is as follows:		
On call and at short notice	804	1,233
Other loans and advances by residual maturity repayable:		
In not more than three months	17,240	16,556
In more than three months but not more than one year	53,787	49,848
In more than one year but not more than five years	299,276	277,973
In more than five years	1,146,929	1,122,949
	1,518,036	1,468,559
Unamortised loan origination fees	229	156
Provisions for bad and doubtful debts (Note 15)	(5,291)	(5,864)
Fair value adjustment for hedged risk	(562)	60
Total loans and advances to customers	1,512,412	1,462,911

At 31st December 2018 £176m (2017: nil) of loans have been pledged as collateral to the Bank of England to facilitate funding under the Term Funding Scheme (TFS).

Past experience would indicate that mortgages are often redeemed before their natural maturity date. This maturity analysis may therefore not reflect actual experience.

Forbearance

The Society offers a range of forbearance options to support borrowers who are in financial difficulty with the aim of minimising the risk of the customer ultimately losing their home and to ensure the right customer outcome.

The Society embraces regulatory guidance. Accordingly, the individual circumstances of the borrower are considered in determining the most appropriate forbearance measure and the Society will continue to work with the borrower to bring the mortgage back to sustainable terms within a timeframe appropriate to the borrower's circumstances.

The Society provided the following forbearance measures to customers during 2018:

- A temporary change of repayment type from Repayment to Interest Only - 29 cases (2017: 29 cases)
- A payment concession of less than the normal monthly payment due - 6 cases (2017: 3 cases).

No extra provisions for forbearance cases have been required in addition to provisions calculated under the Society's normal accounting policies as detailed in Note 1.

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

15. PROVISIONS FOR BAD AND DOUBTFUL DEBTS

Provisions against loans and advances have been made as follows:

	Loans fully secured on residential property £000	Loans fully secured on land £000	Total £000
At 1st January 2018			
Collective provision	1,501	-	1,501
Specific provision	4,132	231	4,363
	<u>5,633</u>	<u>231</u>	<u>5,864</u>
Amounts written off during the year			
Collective provision	-	-	-
Specific provision	769	-	769
	<u>769</u>	<u>-</u>	<u>769</u>
Income Statement			
Collective provision	(539)	-	(539)
Specific provision	708	27	735
	<u>169</u>	<u>27</u>	<u>196</u>
At 31st December 2018			
Collective provision	962	-	962
Specific provision	4,071	258	4,329
	<u>5,033</u>	<u>258</u>	<u>5,291</u>

The charge of £82,000 in the Income Statement consists of the charge of £196,000 above and credits of £114,000 in respect of recoveries against loans which have been written off in prior periods and the write back of amounts overprovided on properties in possession when sold.

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

16. TANGIBLE FIXED ASSETS

	Land and buildings £000	Equipment, fixtures, fittings and vehicles £000	Total £000
Cost or valuation			
At 1st January 2018	7,141	4,855	11,996
Additions during year	98	386	484
Disposals during year	(49)	(547)	(596)
At 31st December 2018	7,190	4,694	11,884
Depreciation			
At 1st January 2018	1,104	3,675	4,779
Charge for the year	113	550	663
Disposals	(3)	(522)	(525)
At 31st December 2018	1,214	3,703	4,917
Net book value			
At 31st December 2018	5,976	991	6,967
At 31st December 2017	6,037	1,180	7,217

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

16. TANGIBLE FIXED ASSETS (Continued)

	2018 £000	2017 £000
The net book value of land and buildings comprises:		
Freehold	4,824	4,843
Long leasehold	1,016	1,021
Short leasehold	136	173
	5,976	6,037
Analysed as follows:		
Land	1,833	1,850
Buildings	4,143	4,187
	5,976	6,037
The net book value of land and buildings occupied by the Society for its own activities:		
At 31st December	4,798	4,709
If land and buildings had not been revalued they would have been included at the following amounts:		
Cost	8,132	8,102
Aggregate depreciation based on cost	(1,393)	(1,277)
Net book value based on cost	6,739	6,825

Freehold and long leasehold land and buildings were revalued on market value basis. The last external valuations were performed by O'Connor Kennedy Turtle, a firm of independent chartered surveyors, in December 2015.

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

17. INTANGIBLE ASSETS

	Total £000
Cost	
At 1st January 2018	4,799
Additions during year	305
At 31st December 2018	5,104
Amortisation	
At 1st January 2018	3,079
Charge for the year	497
At 31st December 2018	3,576
Net book value	
At 31st December 2018	1,528
At 31st December 2017	1,720

18. SHARES

	2018 £000	2017 £000
Held by individuals	1,431,910	1,428,372
Other shares	138,711	142,864
	1,570,621	1,571,236
Shares are repayable from the date of the Statement of Financial Position in the ordinary course of business as follows:		
Accrued interest	9,324	10,941
Repayable on demand	792,657	778,759
Other shares by residual maturity repayable:		
In not more than three months	161,847	162,865
In more than three months but not more than one year	321,420	326,135
In more than one year but not more than five years	285,373	292,536
	1,570,621	1,571,236

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

19. AMOUNTS OWED TO CREDIT INSTITUTIONS

	2018 £000	2017 £000
Amounts owed to credit institutions are repayable from the date of the Statement of Financial Position in the ordinary course of business as follows:		
Accrued interest	201	174
Other amounts owed to credit institutions by residual maturity repayable:		
In not more than three months	19,229	17,008
In more than three months but not more than one year	8,000	6,000
In more than one year but not more than five years	50,000	-
	77,430	23,182

Included in the above amount is £50m (2017: £nil) drawdown against the Bank of England Term Funding Scheme (TFS) and £0.69m (2017: £nil) of collateral held under Credit Support Annex (CSA) agreements.

20. AMOUNTS OWED TO OTHER CUSTOMERS

	2018 £000	2017 £000
Amounts owed to other customers are repayable from the date of the Statement of Financial Position in the ordinary course of business as follows:		
Accrued interest	252	234
Other amounts owed to other customers by residual maturity repayable:		
In not more than three months	18,868	25,101
In more than three months but not more than one year	40,000	44,000
In more than one year but not more than five years	5,000	2,000
	64,120	71,335

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

21. OTHER LIABILITIES

	2018 £000	2017 £000
Corporation tax	237	954
Income tax	136	131
Social security	125	118
Other creditors	1,113	1,454
	1,611	2,657

22. PROVISIONS FOR LIABILITIES AND CHARGES

	2018 £000	2017 £000
At 1st January	101	346
Credit for the year	(60)	(37)
Utilisation of provision	(41)	(208)
At 31st December	-	101

Based on its share of protected deposits, the Society has had to pay levies to the Financial Services Compensation Scheme (FSCS) to enable the FSCS to meet claims against it. Claims against the FSCS were triggered by failures in the banking sector.

The FSCS announced in June 2018 that it has repaid its remaining £4.65 billion debt to HM Treasury arising from the Bradford & Bingley failure of 2008. This brings to an end the FSCS costs borne by the industry in respect of the 2008 / 2009 banking failures.

As a result, the Society has not recognised in this year's results a provision for the FSCS levy (2017: £101,000).

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

23. GENERAL RESERVES

	2018 £000	2017 £000
At 1st January	113,567	103,333
Profit for the financial year	7,383	8,612
Transfer of amount equivalent to additional depreciation on revalued assets	(8)	(8)
Transfer of realised losses	(23)	-
Net pension scheme movement in Statement of Other Comprehensive Income	1,383	1,592
Taxation adjustment on available-for-sale assets	-	38
At 31st December	122,302	113,567
The general reserves can be analysed into the following components:		
Relating to defined benefit pension liability	(3,262)	(5,961)
Other elements	125,564	119,528
	122,302	113,567

24. OTHER RESERVES

	Revaluation reserve		Available-for-sale reserve	
	2018 £000	2017 £000	2018 £000	2017 £000
At 1st January	(685)	(693)	86	358
Transfer of amount equivalent to additional depreciation on revalued assets	8	8	-	-
Transfer of realised losses	18	-	5	-
Net fair value movement	-	-	(20)	(272)
At 31st December	(659)	(685)	71	86

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

25. FINANCIAL INSTRUMENTS

A financial instrument is a contract which gives rise to a financial asset of one entity and a financial liability of another entity. The Society is a retailer of financial instruments in the form of mortgage and savings products, and also uses wholesale financial instruments to invest liquid asset balances, raise wholesale funding and manage the risks arising from its operations.

The Society has a formal structure for managing risk, including established risk limits, reporting lines, mandates and other control procedures. This structure is reviewed regularly by the Asset and Liability Committee (ALCO), which is charged with the responsibility for managing and controlling the exposures of the Statement of Financial Position and the use of financial instruments for risk management purposes.

Instruments used for risk management purposes include derivative financial instruments ('derivatives'), which are contracts or agreements whose value is derived from one or more underlying price, rate or index inherent in the contract or agreement, such as interest rates. Derivatives are only used by the Society, in accordance with the Buildings Societies Act 1986, to reduce the risk of loss arising from changes in interest rates or other factors specified in the legislation. Derivatives are not used in trading activity or for speculative purposes.

The type of derivative instrument used by the Society in the management and control of Statement of Financial Position risk is the interest rate swap. This is used to reduce the interest rate risk inherent in fixed rate loans and savings products by effectively converting the fixed rate into a variable market rate.

The Society, as with most other building societies reporting under FRS 102, utilises IAS 39 Financial Instruments: Recognition and Measurement, which allows for macro hedging and a reduction in volatility in the income statements. IAS 39 outlines the requirements for the recognition and measurement of financial assets, financial liabilities, and some contracts to buy or sell non-financial items. Financial instruments are initially recognised when an entity becomes a party to the contractual provisions of the instrument, and are classified into various categories depending upon the type of instrument, which then determines the subsequent measurement of the instrument (typically amortised cost or fair value).

Under IAS 39, exposures to interest rate risk arise from loans, deposits and interest rate derivatives. However under this standard, loans and deposits are accounted for at amortised cost while interest rate derivatives are required to be accounted for at fair value through profit or loss. Consequently, risk management using derivatives may result in volatility in profit or loss even if the purpose of initial risk management using the derivative is to reduce the risk faced by the Society.

Hedge accounting under IAS 39 allows entities to address such recognition and measurement mismatches by either changing the measurement of the items that give rise to the risk exposure (a fair value hedge) or deferring gains or losses on the hedging instrument to a later period (a cash flow hedge). The Society uses the fair value hedge option to apply the standard. In order to apply hedge accounting it is also necessary to identify specific hedged item(s) and hedging instrument(s) and link them via designation in individual hedging relationships.

	2018 £000	2017 £000
Notional principal amounts	348,000	254,500
Credit risk weighted amounts	421	349
Replacement costs	1,013	397

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

25. FINANCIAL INSTRUMENTS (Continued)

Market risk is the risk of changes to the Society's financial condition caused by movements in market interest rates. The Society is exposed to market risk in the form of changes in the relationship between short and long term interest rates and the divergence of interest rates for different Statement of Financial Position elements (basis risk). The Society has adopted the 'Extended' approach to interest rate risk, as defined by the Prudential Regulation Authority (PRA), which aims to undertake structural hedging based on a detailed analysis of the Statement of Financial Position. The table below summarises the repricing mismatches as at 31st December 2018. Items are allocated to time bands by reference to the earlier of the next interest rate repricing date and the maturity date.

	Not more than three months £000	More than three months but not more than six months £000	More than six months but not more than one year £000	More than one year but not more than five years £000	Non interest-bearing £000	Total £000
Assets						
Liquid assets	246,979	17,500	20,111	26,751	4,057	315,398
Derivative financial instruments	-	-	-	-	1,013	1,013
Loans and advances to customers	712,638	56,419	213,230	535,749	(5,624)	1,512,412
Tangible fixed assets	-	-	-	-	6,967	6,967
Intangible fixed assets	-	-	-	-	1,528	1,528
Other assets	-	-	-	-	965	965
Prepayments and accrued income	-	-	-	-	802	802
Total assets	959,617	73,919	233,341	562,500	9,708	1,839,085
Liabilities						
Shares	1,009,312	61,872	224,211	265,902	9,324	1,570,621
Amounts owed to credit institutions	69,229	5,500	2,500	-	201	77,430
Amounts owed to other customers	18,868	21,500	18,500	5,000	252	64,120
Derivative financial instruments	-	-	-	-	327	327
Other liabilities	-	-	-	-	1,611	1,611
Net pension liability	-	-	-	-	3,262	3,262
Reserves	-	-	-	-	121,714	121,714
Total liabilities	1,097,409	88,872	245,211	270,902	136,691	1,839,085
Impact of derivative instruments	323,000	(25,000)	(80,000)	(218,000)	-	-
Interest rate sensitivity gap	185,208	(39,953)	(91,870)	73,598	(126,983)	-
Cumulative gap	185,208	145,255	53,385	126,983	-	-

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

25. FINANCIAL INSTRUMENTS (Continued)

The repricing mismatch comparatives as at 31st December 2017 were as follows:

	Not more than three months £000	More than three months but not more than six months £000	More than six months but not more than one year £000	More than one year but not more than five years £000	Non interest- bearing £000	Total £000
Assets						
Liquid assets	278,308	9,500	8,026	15,398	2,336	313,568
Derivative financial instruments	-	-	-	-	397	397
Loans and advances to customers	720,493	56,371	142,768	548,927	(5,648)	1,462,911
Tangible fixed assets	-	-	-	-	7,217	7,217
Intangible fixed assets	-	-	-	-	1,720	1,720
Other assets	-	-	-	-	1,485	1,485
Prepayments and accrued income	-	-	-	-	618	618
Total assets	998,801	65,871	150,794	564,325	8,125	1,787,916
Liabilities						
Shares	1,009,191	80,653	189,510	280,941	10,941	1,571,236
Amounts owed to credit institutions	17,008	2,000	4,000	-	174	23,182
Amounts owed to other customers	25,101	19,500	24,500	2,000	234	71,335
Derivative financial instruments	-	-	-	-	476	476
Other liabilities	-	-	-	-	2,657	2,657
Net pension liability	-	-	-	-	5,961	5,961
Provisions for liabilities and charges	-	-	-	-	101	101
Reserves	-	-	-	-	112,968	112,968
Total liabilities	1,051,300	102,153	218,010	282,941	133,512	1,787,916
Impact of derivative instruments	254,500	(9,750)	(14,750)	(230,000)	-	-
Interest rate sensitivity gap	202,001	(46,032)	(81,966)	51,384	(125,387)	-
Cumulative gap	202,001	155,969	74,003	125,387	-	-

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

25. FINANCIAL INSTRUMENTS (Continued)

Fair values of financial instruments

Set out below is a comparison of book and fair values of some of the Society's financial instruments by category as at 31st December 2018. All activities are non-trading book. Where available, market values have been used to calculate fair values. Where market values are not available, fair values have been calculated by discounting cash flows at prevailing interest rates.

The table excludes certain financial assets and liabilities which are not listed or publicly traded, or for which a liquid and active market does not exist.

	2018 Book value £000	2018 Fair value £000	2017 Book value £000	2017 Fair value £000
Assets				
Liquid assets	315,398	314,505	313,568	312,970
Loans and advances to customers	1,512,412	1,498,636	1,462,911	1,449,206
Derivative financial instruments	1,013	1,013	397	397
Total	1,828,823	1,814,154	1,776,876	1,762,573
Liabilities				
Shares	1,570,621	1,570,621	1,571,236	1,571,236
Wholesale liabilities	141,550	141,220	94,517	94,254
Derivative financial instruments	327	327	476	476
Total	1,712,498	1,712,168	1,666,229	1,665,966

Liquid assets comprise cash in hand and balances with the Bank of England, loans and advances to credit institutions and debt securities. Wholesale liabilities comprise all financial liabilities reported within 'Amounts owed to credit institutions' and 'Amounts owed to other customers'.

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

25. FINANCIAL INSTRUMENTS (Continued)

The categories of financial instruments as at 31st December 2018 were as follows:

	At amortised cost £000	Loans and receivables £000	Available- for-sale £000	Fair value through profit and loss £000	Total £000
Assets					
Cash in hand and balances with Bank of England	167,972	-	-	-	167,972
Loans and advances to credit institutions	-	60,718	-	-	60,718
Debt securities	-	-	86,708	-	86,708
Derivative financial instruments	-	-	-	1,013	1,013
Loans and advances to customers	-	1,512,412	-	-	1,512,412
Total financial assets	167,972	1,573,130	86,708	1,013	1,828,823
Total non-financial assets					10,262
Total Assets					1,839,085
Liabilities					
Shares	1,570,621	-	-	-	1,570,621
Amounts owed to credit institutions	77,430	-	-	-	77,430
Amounts owed to other customers	64,120	-	-	-	64,120
Derivative financial instruments	-	-	-	327	327
Total financial liabilities	1,712,171	-	-	327	1,712,498
Total non-financial liabilities					4,873
Reserves					121,714
Total Liabilities					1,839,085

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

25. FINANCIAL INSTRUMENTS (Continued)

The categories of financial instruments as at 31st December 2017 were as follows:

	At amortised cost £000	Loans and receivables £000	Available- for-sale £000	Fair value through profit and loss £000	Total £000
Assets					
Cash in hand and balances with Bank of England	234,260	-	-	-	234,260
Loans and advances to credit institutions	-	58,735	-	-	58,735
Debt securities	-	-	20,573	-	20,573
Derivative financial instruments	-	-	-	397	397
Loans and advances to customers	-	1,462,911	-	-	1,462,911
Total financial assets	234,260	1,521,646	20,573	397	1,776,876
Total non-financial assets					11,040
Total Assets					1,787,916
Liabilities					
Shares	1,571,236	-	-	-	1,571,236
Amounts owed to credit institutions	23,182	-	-	-	23,182
Amounts owed to other customers	71,335	-	-	-	71,335
Derivative financial instruments	-	-	-	476	476
Total financial liabilities	1,665,753	-	-	476	1,666,229
Total non-financial liabilities					8,719
Reserves					112,968
Total Liabilities					1,787,916

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

26. FINANCIAL COMMITMENTS

	2018 £000	2017 £000
Capital commitments		
Capital commitments at 31st December for which no provision has been made:		
Contracted but not provided for	9	5
Lease commitments		
Total future minimum lease commitments in respect of land and buildings under non-cancellable operating leases which expire:		
Between one to five years	237	350
After five years	419	486
	656	836
Memorandum items		
Irrevocable undrawn mortgage loan facilities	76,797	69,631

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

27. PENSION SCHEME

Defined contribution scheme

The Society operates a defined contribution scheme which is open to all employees who are not in the defined benefit scheme and the assets of which are vested with independent trustees for the benefit of members and their dependants. The contributions for the year amounted to £206,000 (2017: £189,000) and have been charged to 'Administrative expenses'.

Defined benefit scheme

The Society operates a funded pension scheme, which provides benefits on a defined benefit basis. There is also an unfunded arrangement in respect of the executive Directors. The defined benefit scheme has been closed to new employees from April 2001.

The valuation as at 31st December 2018 used for FRS 102 disclosures has been undertaken by a qualified actuary in order to assess the liabilities of the scheme at 31st December 2018 using the Projected Unit Credit Method. Pension scheme assets were restated at their market value at 31st December 2018.

The major assumptions used by the actuary were:

	At 31st Dec 2018 %	At 31st Dec 2017 %
Rate of increase of pensions in payment	3.03	2.90
Discount rate	3.01	2.60
Inflation	3.23	3.10
The following amount has been recognised in the performance statements under the requirements of FRS 102		
	2018 £000	2017 £000
The amount relating to operating costs was as follows:		
Included within 'Administrative expenses':		
Current service cost	896	1,101
Past service cost	436	-
	1,332	1,101

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

27. PENSION SCHEME (Continued)

	2018 £000	2017 £000
The amount relating to other pension costs within staff costs (Note 6) was as follows:		
Current service cost	896	1,101
Past service cost	436	-
Net finance charge	258	348
Defined contribution scheme charge	206	189
	1,796	1,638
The amount relating to the finance charge was as follows:		
Expected return on pension scheme assets	1,062	982
Interest on pension scheme liabilities	(1,195)	(1,205)
Administrative expenses	(125)	(125)
Net charge (included within 'Administrative expenses')	(258)	(348)
Actuarial gains and losses have been reported in the Statement of Other Comprehensive Income as follows:		
Actuarial gain recognised in pension scheme	1,666	1,918
Movement in deferred tax relating to pension scheme	(283)	(326)
Actuarial gain recognised in the Statement of Other Comprehensive Income	1,383	1,592

The amount included in the Statement of Financial Position arising from the Society's obligations in respect of the defined benefit pension scheme and the unfunded arrangement is as follows:

	Value at 31st Dec 2018 £000	Value at 31st Dec 2017 £000
Fair value of pension scheme assets	40,726	40,179
Present value of pension scheme liabilities	(43,988)	(46,140)
Deficit in pension scheme	(3,262)	(5,961)

The pension liability of £3,262,000 comprises £1,462,000 liability for the funded pension scheme and £1,800,000 liability for the unfunded arrangement.

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

27. PENSION SCHEME (Continued)

	2018 £000	2017 £000
Movements in the present value of scheme liabilities in the current period were as follows:		
At 1st January	46,140	44,909
Current service cost	896	1,101
Past service cost	436	-
Interest cost	1,195	1,205
Contributions from scheme members	189	190
Actuarial gain	(3,533)	(628)
Benefits paid	(1,335)	(637)
At 31st December	43,988	46,140
Movements in the present value of scheme assets in the current period were as follows:		
At 1st January	40,179	36,322
Expected return on scheme assets	1,062	982
Actuarial (loss) / gain	(1,867)	1,290
Contributions from the Society	2,623	2,157
Contributions from scheme members	189	190
Administrative expenses	(125)	(125)
Benefits paid	(1,335)	(637)
At 31st December	40,726	40,179

The analysis of the scheme assets and the expected rate of return at the date of the Statement of Financial Position were as follows:

	Expected return		Fair value of assets	
	2018 %	2017 %	2018 £000	2017 £000
Equity instruments	3.01	2.60	7,781	17,334
Debt instruments	3.01	2.60	21,328	15,547
Property instruments	3.01	2.60	3,078	3,129
Other assets	3.01	2.60	8,539	4,169
	3.01	2.60	40,726	40,179

The scheme's assets are not intended to be realised in the short term and their fair values may be subject to significant change before the assets are realised. The present values of the scheme's liabilities are derived from cash flow projections over long periods and thus are inherently uncertain.

The estimated values of contributions expected to be paid to the scheme during the current financial year, 2019, is £2,753,000 consisting of £2,557,000 from the Society and £196,000 from the members.

NOTES TO THE ACCOUNTS (CONTINUED)

for the year ended 31st December 2018

28. CAPITAL STRUCTURES

The Society's policy is to have a strong capital base to maintain Member and market confidence and to sustain future development of the Society. The formal Internal Capital Adequacy Assessment Process (ICAAP) assists the Society with its management of capital. The Board monitors the Society's capital position to assess whether adequate capital is held to mitigate the risks it faces in the course of its business activities. The Society's actual and expected capital position is reviewed to ensure that it is maintained at a level above its Internal Capital Guidance (ICG) as determined by the Prudential Regulation Authority (PRA).

The Board manages the Society's capital and risk exposures to maintain capital in line with regulatory requirements which includes monitoring of:

- a) Lending and Business Decisions - the Society uses strict underwriting criteria to help it assess whether mortgage applications fit within its appetite for credit risk.
- b) Pricing - pricing models are utilised for all mortgage product launches.
- c) Concentration risk - the design of retail products takes into account the overall mix of products to ensure that exposure to market risk remains within permitted parameters.
- d) Counterparty risk - wholesale lending is only carried out with approved counterparties in line with the Society's lending criteria and is subject to a range of limits. These limits are monitored daily to ensure the Society remains within risk appetite.

Regular stress testing is performed to ensure the Society maintains sufficient capital for future possible events.

The Society's capital requirements are set and monitored by the PRA. During 2018 the Society has complied with the requirements included within the EU Capital Requirements Directive IV (Basel III).

There were no reported breaches of capital requirements during the year. There have been no material changes in the Society's management of capital during the year.

Under Basel III Pillar 3 the Society is required to publish further information regarding its capital position and exposures. The Society's Pillar 3 disclosures are available on the Society's website www.theprogressive.com.

ANNUAL BUSINESS STATEMENT

for the year ended 31st December 2018

1. STATUTORY RATIOS AND PERCENTAGES

	31st Dec 2018 %	Statutory Limit %
Proportion of business assets not in the form of loans fully secured on residential property (lending limit)	0.50	25
Proportion of shares and borrowings not in the form of shares held by individuals (funding limit)	16.37	50

The percentages are calculated in accordance with, and the statutory limits are those prescribed by, Sections 6 and 7 of the Building Societies Act 1986.

Business assets are the total assets of the Society as shown in the Statement of Financial Position plus provisions for bad and doubtful debts, less tangible and intangible fixed assets and liquid assets.

Loans fully secured on residential property are the amount of principal owing by borrowers and interest accrued not yet payable. This is the amount shown in the Statement of Financial Position plus provisions for bad and doubtful debts.

2. OTHER PERCENTAGES

	31st Dec 2018 %	31st Dec 2017 %
As a percentage of shares and borrowings:		
Gross capital	7.11	6.78
Free capital	6.67	6.34
Liquid assets	18.42	18.82
As a percentage of mean total assets:		
	For 2018	For 2017
Profit after taxation	0.41	0.48
Management expenses	0.82	0.77

Definitions

- 'Shares and borrowings' represent the aggregate of shares, amounts owed to credit institutions and amounts owed to other customers.
- 'Gross capital' represents the aggregate of the general reserves, revaluation reserve and available-for-sale reserve.
- 'Free capital' comprises gross capital and collective provisions for bad and doubtful debts less tangible and intangible fixed assets as shown in the Statement of Financial Position.
- 'Liquid assets' represent the total of cash in hand, loans and advances to credit institutions, debt securities and other liquid assets.
- 'Mean total assets' represent the simple average of the total assets at the beginning and end of the financial year.
- 'Management expenses' represent the aggregate of administrative expenses, depreciation and amortisation.

ANNUAL BUSINESS STATEMENT (CONTINUED)

for the year ended 31st December 2018

3. INFORMATION RELATING TO DIRECTORS AND OTHER OFFICERS AT 31st DECEMBER 2018

DIRECTORS

Name and Date of Birth	Date of Appointment	Business Occupation	Other Directorships
Michael W Parrott FCPFA (09/12/53)	01/06/12	Retired Chartered Public Finance Accountant	Loughborough Building Society Garafin Management Company Limited by Guarantee
Gerard McGinn CBE BA (Hons) FIB (04/05/57)	20/02/15	Company Director	Link ASI Ltd Strategic Investment Board
Adrian Coles OBE MA (19/04/54)	01/05/14	Retired Director-General of Building Societies Association	Reclaim Fund Ltd Financial Services Commission (Gibraltar) Housing Securities Ltd Housing Securities (40) Ltd BSA Pension Trustees Ltd The Funding Network
Margaret Cullen BA MSc PhD (08/01/72)	20/02/15	Academic	BNP Fund Administration Services (Ireland) Limited State Street Global Advisors Funds Management Limited
Keith Jess BSSc FCA (02/02/57)	01/08/17	Retired Chartered Accountant	None
Darina Armstrong BA (Hons) MSc FIB FCA (07/05/67)	01/01/05	Building Society Chief Executive	None
Michael S Boyd BSc (Hons) FCA (01/10/69)	01/04/11	Building Society Deputy Chief Executive & Finance Director	None
Declan Moore BA MBA (02/03/65)	21/07/14	Building Society Operations Director	None

Documents may be served on the Directors at the offices of the Society's principal solicitors, Peden & Reid, 22 Callender Street, Belfast BT1 5BU.

Mrs Darina Armstrong, Mr Michael Boyd and Mr Declan Moore each have a one-year rolling service contract, which is terminable by the Director on six months notice. Mrs Armstrong's contract was entered into in January 2005 and subsequently amended in February 2012. Mr Boyd's contract was entered into in February 2012 and Mr Moore's contract was entered into in July 2014.

No other Directors have a service contract.

OFFICERS

Name	Business Occupation	Directorships
Mairead King BA (Hons)	Head of Conduct Risk	None
Peter G Lyttle BA	Society Secretary	None
Ailsa L McNeill BA PgDip	Head of Human Resources	None
Jane Millar	Head of Lending & Savings	None
Tommy F O'Neill BSc (Hons)	Chief Information Officer	None
Gareth T J Robinson BSc (Hons) CGMA	Chief Risk Officer	None

SOCIETY OFFICES

Head Office

Progressive House,
33 / 37 Wellington Place,
Belfast BT1 6HH

028 9024 4926

BRANCH OFFICES

Ballymena

79 / 81 Wellington Street
Wendy McClintock (Branch Manager)

028 2564 2845

Bangor

6 Castle Street
Kerry MacDougall (Branch Manager)

028 9127 0348

Belfast

7 Arthur Square
Lyndsay Cobain (Assistant Branch Manager)

028 9032 0573

Belfast

33 / 37 Wellington Place
Kevin Flannery (Branch Manager)

028 9082 1821

Coleraine

17 The Diamond
Lorraine Johnston (Branch Manager)

028 7032 9999

Enniskillen

24 High Street
Brenda Robinson (Branch Manager)

028 6632 2470

Glengormley

323 Antrim Road
Marina McBride (Branch Manager)

028 9083 9329

Lisburn

3 Market Place
Ian Nelson (Branch Manager)

028 9260 2802

Londonderry

3 Millennium Forum
Noel Murray (Branch Manager)

028 7137 2277

Newtownards

4 Conway Square
Lyn Crawford (Branch Manager)

028 9181 9709

Omagh

40 High Street
Amanda Wilson (Branch Manager)

028 8225 0989

Portadown

12 Market Street
Lynne Lyness (Branch Manager)

028 3833 0103

WEB ADDRESS

www.theprogressive.com

Founded in 1914

Progressive Building Society is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

Financial Services Register Number 161841.

The Society is a member of the Building Societies Association and UK Finance.

Financial Services Compensation Scheme

Progressive Building Society is a participant in the Financial Services Compensation Scheme (FSCS) established under the Financial Services and Markets Act 2000. The key areas covered are as follows:

Deposits (Savings)

Payments under the scheme are limited to a maximum of £85,000. Most investors are covered, including individuals and small firms. A small number of categories of shares and deposits are not covered.

The FSCS has provided a £1 million protection limit for temporary high balances held.

Mortgages

Mortgage advising and arranging is covered for 100% of the claim, up to a limit of £50,000.

Insurance

Insurance advising and arranging is covered for 90% of the claim, without any upper limit.

Complaints

The Society has an internal complaints procedure which sets out timescales for dealing with complaints. Those we cannot settle may be referred to the Financial Ombudsman Service for a decision.

Further details on all of the above are available on request from the Society.



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